

ASHLAND COUNTY

Wisconsin

FINANCE & ECONOMIC DEVELOPMENT COMMITTEE

Thursday, June 4, 2026 at 9:00 AM

Courthouse - County Board Room, 201 Main Street West, Ashland, Wisconsin

Committee

(Donald) Patrick Kinney – Clarence Campbell – Richard Pufall – Bradley Ray – Ronald Sztynдор

Remote Zoom Meeting

<https://us02web.zoom.us/j/88006586497?pwd=Tds8dR4uYVD9Mhso1Ta8f9twbFXJeJ.1>

Call in #: 312-626-6799

Meeting ID: 880 0658 6497

Passcode: 913772

A G E N D A

- 1. CALL TO ORDER/ROLL CALL**
- 2. APPROVAL OF AGENDA**
- 3. PUBLIC COMMENT PERTINENT TO AGENDA ITEMS, RESOLUTIONS, ORDINANCES OF THE DAY** (3 minutes per speaker/30-minutes limit total)
- 4. DISCUSSION / ACTION ITEMS**
 - a. Approval of Finance & Economic Development Committee Meeting Minutes January 22, 2026
 - b. Election of Chair
 - c. Election of Vice Chair
 - d. Financial Consultants Update/Report - Steve Corbeille and Mike Konecny
 - e. Capital Budget Request - Forestry Department
 - f. Capital Budget Request - Health & Human Services Department
 - g. Capital Budget Request - Highway Department
 - h. Capital Budget Request - Information Technology Department
 - i. Capital Budget Request - Sheriff's Office
 - j. Health & Human Services Request for \$50,000 from Opioid Funds
 - k. County Concrete Site
 - l. Economic Development Discussion
- 5. REPORTS/UPDATES**
 - a. Treasurer Report
 - b. Sales Tax Review
 - c. Administrator Updates
- 6. SCHEDULE NEXT MEETING DATE**
- 7. ADJOURN**

Any person wishing to attend who, because of a disability, requires special accommodations, should contact the County Clerk at 715-682-7000 at least 24 hours before the scheduled meeting time so appropriate arrangements can be made.

Minutes of the
ASHLAND COUNTY FINANCE & ECONOMIC DEVELOPMENT COMMITTEE

Thursday, January 22, 2026
Courthouse - County Board Room - Room 204
201 West Main Street Ashland, WI 54806

1. CALL TO ORDER/ROLL CALL

Present: Pat Kinney, Blake Ellefson, Dick Pufall, Brad Ray, Ron Sztynдор

Others: Dan Grady, Lori Schmidt, Steve Corbeille, Mike Konecny, Matt Erickson, Sue Misun, Mary Pardee, Erica Hannickel, George Bussey

Pat Kinney called the meeting to order at 2:00 pm and roll call was taken.

2. APPROVAL OF AGENDA

Motion by Ron Sztynдор to amend the agenda to move item 4e to become 4a and approve. 2nd by Brad Ray. Motion carried.

3. PUBLIC COMMENTS (3 minutes per speaker/30-minutes limit for all public comments)

There were no public comments.

4. DISCUSSION / ACTION ITEMS

- a. Approval of Finance & Economic Development Committee Meeting Minutes
December 18, 2025

Motion by Brad Ray to approve the December 18, 2025 meeting minutes as presented with a 2nd by Ron Sztynдор. Motion carried.

- b. Financial Consultants Update/Report - Steve Corbeille and Mike Konecny

Steve Corbeille and Mike Konecny stated that there are still some items such as charge backs that will be taking place until the end of February and completed in the month of March so this budget summary for 2025 is only about 95% completed. There will be entries made to close out the self-insured health insurance which will be close to the reserves and perhaps there will be a little extra. Interest earned is higher and predicted and Bad River has made payment for past law enforcement in the amount of \$146,111. November and December for the Highway department have not been recorded yet. They stated that 2025 looks like it will be a break-even year. Steve also stated that the carry forward amount utilized for the 2026 budget has been approved by the State.

- c. UW Extension Budget Carryover Request

Mary Pardee stated that the Extension office has approximately \$34,000 left over in their 2025 budget due to not filling a position right away and that they would like to carry over some of this money due to the upcoming move of their office along with the County Administrator and Child Support offices to help with items that may be needed to make the offices work for them. Dan Grady stated that this would require a budget amendment and that he recommends putting the money into the Contingency Fund to be approved as requests come in. Steve Corbeille agrees that this would also be for the best. Discussion followed. Dan Grady stated that the State will be paying for some of the expenses for the move of the Child Support office such as paying for Highway workers being here to help move items.

Motion by Brad Ray to approve up to \$15,000 to be put into the Contingency fund and earmarked for the 3 offices for their relocating and that the remainder be placed in the General Fund. 2nd by Ron Sztynдор. Motion carried.

d. NWCEP \$5,000 Loan Relief Request

A letter was received from NWCEP asking that the \$5,000 loan given to them by the County be converted into a grant. Discussion followed. Dan Grady stated that most of the other counties that also contributed to the loan are converting them to a grant. Motion by Brad Ray to convert the 5,000 loan to NWCEP into a grant once the proper forms have been completed, 2nd by Ron Sztynдор. Motion carried with Blake Ellefson abstaining.

e. Flap Grant Discussion

Matt Erickson was present today regarding several Flap grants. Matt stated that they applied for a Flap grant for County Hwy H, a 9 mile loop and that they were awarded. \$600,000 was awarded for project design which Matt feels is more than enough. Matt would like to know if he should accept the \$600,000 or if he should resubmit it. Further discussion followed. Motion by Brad Ray to accept the \$600,000 for design with a 2nd by Ron Sztynдор. Motion carried.

Regarding another Flap grant that was accepted years ago, Matt Erickson stated that the "let date" has been moved to June or July and that this timeframe is not acceptable for him. DOT has not received the money from the Feds at this time. If the money come in March it would be May for bidding and he is not sure if he still wants to bid. It is just information for the Committee at this time as it may be an issue down the road with other jobs.

f. Fund Balance Policy

Pat Kinney was questioning Steve Corbeille and Mike Koeny as to why the County had "carry-over" in years past and why it was not used. Steve and Mike stated that the levy amount is what determines what DOR tracks. Discussion followed. This will be placed on the next meeting agenda in order for Steve and Mike can look into it.

g. Economic Development Discussion

Pat Kinney stated that this is a standing item on this agenda. Pat is wondering how we can work with Zoning and how they could support economic development in some areas such as water, sewer, roads and lot size. Discussion also followed regarding solar farms and if there are any of this that the County can be involved in. Dan Grady stated that Xcel will be invited to the next Zoning Committee meeting.

5. REPORTS/UPDATES

a. Grant Writer Update

Erica Hannickel stated that she had submitted a written report for the Committee to review. Erica stated that she does want to resubmit for a grant for the wind sled and that a coastal grant in the amount of 200,000 has been applied for the purchase of the Maxwell Forest property from Northland College and that the grant application has passed the 1st stage of the process. The WisCom grant has been submitted on time and several other grants have also been submitted with their status unknown at this time.

b. Treasurer Report/County Investments

Dan Grady stated that interest rates are down at this time.

c. Sales Tax Review

Dan Grady stated that we came in \$1,500 below our projected revenue in the 2025 budget for sales tax and we did lower the amount projected in the 2026 budget.

d. Administrator Updates

Dan Grady stated the the Innovation Grant for Joint is still being worked on and that the Joint Committee for Dispatch would have to transfer to a Commission with Ashland and Bayfield counties still in control - this would need to be done by mid March. Discussion followed. Dan also informed the Committee that the new Finance employee would be starting on the 26th of this month.

6. SCHEDULE NEXT MEETING DATE

The next meeting was scheduled for February 19, 2026 at 2:00 pm.

7. ADJOURN

Motion by Blake Ellefson, 2nd by Ron Stzyndor to adjourn. Motion carried and the meeting adjourned at 3:42 pm.

Lori Schmidt,
Administrative Assistant

ITEM REPORT FORM

AGENDA ITEM:

COMMITTEE/BOARD:

CONTACT PERSON:

MEETING DATE:

BACKGROUND OR NOTE:

MOTION:

INSTRUCTIONS ONCE SIGNED:

E-mail Copy to:

Send Printed Copy to:

Other:

ASHLAND COUNTY - 2026 BUDGET

BUDGET SUMMARY REPORT - April 30, 2026

PERCENT OF YEAR COMPLETED: 33.33%

			2026			2025
	TOTAL BUDGET	LESS: TAX LEVY	TOTAL BUDGET OTHER REVENUES	ACTUAL YTD	ACTUAL YTD PERCENTAGE TO BUDGET	Actual YTD
REVENUES						
Tax Levy Supported Funds						
General	13,025,478	(4,062,636)	8,962,841	1,477,490	16.5%	4,999,894
Human Services	8,879,262	(2,843,433)	6,035,829	838,644	13.9%	3,877,638
County Roads and Bridges	5,271,764	(255,000)	5,016,764	1,353,231	27.0%	642,855
Debt Service	2,433,546	(2,399,810)	33,736	16,868	50.0%	2,241,551
Non Tax Levy Supported Funds						
Land Information/GIS	144,850	-	144,850	85,538	59.1%	84,791
Forestry and Recreation	64,918	-	64,918	20,153	31.0%	65,762
ARPA		-	-	9,378	0.0%	19,292
Inmate Wellness	-		-	5,176	-	9,656
Jail Assessments	-		-	3,775	-	3,030
Capital Funds	1,978,475		1,978,475	6,294	0.3%	6,108
CDBG Rehabilitation Grant-Transitional Housing		-	-	950,475	0.0%	-
Other Major Funds						
Highway Internal Service	7,148,236		7,148,236	1,101,987	15.4%	1,262,823
TOTALS	38,946,528	(9,560,879)	29,385,649	5,869,009	20.0%	13,213,399
EXPENDITURES/EXPENSES						
Tax Levy Supported Funds						
General	13,025,478			3,831,192	29.4%	4,377,414
Human Services	8,879,262			2,357,282	26.5%	2,475,231
County Roads and Bridges	5,271,764			252,598	4.8%	383,921
Debt Service	2,433,546			2,205,649	90.6%	1,963,742
Non Tax Levy Supported Funds						
Land Information/GIS	144,850			33,245	23.0%	45,518
Forestry and Recreation	64,918			17,116	26.4%	18,352
ARPA				-	0.0%	950
Inmate Wellness				13,797	-	4,349
Jail Assessments				-	-	12,000
Capital Funds	1,978,475			1,713,956	86.6%	363,120
CDBG Rehabilitation Grant-Transitional Housing				950,475	0.0%	-
Other Major Funds						
Highway	7,148,236			843,180	11.8%	890,303
TOTALS	38,946,528	-	-	12,218,490	31.4%	10,534,898

ASHLAND COUNTY
CAPITAL IMPROVEMENTS PLAN 2026-2030 PRE-BUDGET
PROJECT AND FUNDING SOURCE SUMMARY

<u>Purchase or Project</u>	<u>2027</u> <u>Amount</u>	<u>2028</u> <u>Amount</u>	<u>2029</u> <u>Amount</u>	<u>2030</u> <u>Amount</u>	<u>2031</u> <u>Amount</u>	<u>5-Year</u> <u>Total</u>
County Clerk						
Insurance	\$ 495,390	\$ 520,159	\$ 546,167	\$ 573,476	\$ 602,150	\$ 2,737,342
Clerk Total	495,390	520,159	546,167	573,476	\$ 602,150	2,737,342
Forestry						
2nd Landing Dredging	50,000					
Trailer	3,500					
Vehicle Lease	8,500	8,500	8,500	-		25,500
BUILDINGS & GROUNDS TOTAL	62,000	8,500	8,500	-		25,500
Sheriff						
Vehicle Leases-all	206,353	216,671	227,504	238,879	250,823	1,140,230
Fencing for storage	68,000					68,000
Outdoor Storage Shed	10,000					
Vehicle Upfits (lighting, radio, cage, IT)	57,000					57,000
Drone replacement	10,745					10,745
Jail Door control system (30 yrs old)						
SHERIFF TOTAL	352,098	216,671	227,504	238,879	250,823	1,275,975
Information Technology						
General:						
Network wiring	5,000	5,000	5,000	5,000	5,000	25,000
Business continuity	3,000	3,000	3,000	3,000	3,000	15,000
Misc IT	4,000	4,000	4,000	4,000	4,000	20,000
CH and HS camera support and maintenance	4,000	4,000	4,000	4,000	4,000	20,000
Computer replacements	47,600	49,000	51,000	53,000	55,000	255,600
Server replacements	60,000	30,000	30,000	120,000	120,000	360,000
Network switches and related hardware	60,000	25,000	4,500	5,000	5,500	100,000
CH & HS Wireless and related items	6,000					6,000
Audio/Video equipment - Board Room		100,000				100,000
Audio/Video equipment - Courtrooms		130,000				130,000
County phone system - will receive quote in 2026 to replace in 2027						-
Trend Vision One	38,000	38,000	39,000	40,000	41,000	196,000
MFA for Remote Desktop	15,000	16,000	17,000	18,000	19,000	85,000
Network monitoring software	10,000	11,000	12,000	13,000	14,000	60,000
Endpoint management	25,000					25,000
Sheriff Department:						
Replacement Squad Laptops	63,000					63,000
Replacement SO PCs and dock	10,000					10,000
Remote Access Software (county wide)	1,500					1,500
Replacement LCD Monitors	10,000	8,000	8,000	8,000	8,000	42,000
Replacement Call Recorder						-
Logging Software (Netwrix)						-
Replacement surveillance cameras	75,000					75,000
Replacement TVs for control pod	2,000					2,000
Additional cameras for jail blocks	9,000					
Replacement ATSS & PDUs (power distribution)	7,000					
Upgrade fiber in SO to 10G	2,200					
Replace GIS Server	50,000					
Wireless AP for Jail Kitchen area	200					
INFORMATION TECHNOLOGY TOTAL	507,500	423,000	177,500	273,000		1,591,100

ASHLAND COUNTY
CAPITAL IMPROVEMENTS PLAN 2026-2030 PRE-BUDGET
PROJECT AND FUNDING SOURCE SUMMARY

<u>Purchase or Project</u>	<u>2027</u> <u>Amount</u>	<u>2028</u> <u>Amount</u>	<u>2029</u> <u>Amount</u>	<u>2030</u> <u>Amount</u>	<u>2031</u> <u>Amount</u>	<u>5-Year</u> <u>Total</u>
Highway						
Vehicle/Equipment Replacement	678,000	615,000	625,000	625,000	645,000	3,188,000
Road/Bridge Construction	1,617,000	1,320,000	1,465,000	1,400,000	1,400,000	7,202,000
HIGHWAY TOTAL	2,295,000	1,935,000	2,090,000	2,025,000	2,045,000	10,390,000
GRAND TOTAL	\$ 3,711,988	\$ 3,103,330	\$ 3,049,671	\$ 3,110,355		\$ 16,019,917

<u>Funding Source</u>						
Operations through Annual Revenues	678,000	718,188	728,188	728,188		2,852,564
Tax Levy - Operational	-	-	-	-		-
Tax Levy - Debt	-	-	-	-		-
Federal/State Aids	262,580	200,000	200,000	200,000		862,580
Committed Fund Balance	54,420					54,420
Long Term Financing	2,716,988	1,837,812	2,030,312	1,923,312		8,508,424
GRAND TOTAL	\$ 3,711,988	\$ 2,756,000	\$ 2,958,500	\$ 2,851,500		\$ 12,277,988

Reconcile to amount needed to fund capital items

2,716,988	Per above Long Term Financing
(214,853)	Leases which do not need to be borrowed again as lease is debt instrument
2,502,135	Amount needed to be borrowed to fund remaining capital items
2,298,640	Limit for GO Debt in 2026 (2027)
(203,495)	Amount under (over) GO Debt Limit for CY2026

ITEM REPORT FORM

AGENDA ITEM:

COMMITTEE/BOARD:

CONTACT PERSON:

MEETING DATE:

BACKGROUND OR NOTE:

MOTION:

INSTRUCTIONS ONCE SIGNED:

E-mail Copy to:

Send Printed Copy to:

Other:

ASHLAND COUNTY
CAPITAL OUTLAY PURCHASE OR IMPROVEMENT PROJECTION 2023-2027

Department: Forestry
 Project Name: Vehicle Lease

Submitted By: Chris Hoffman
 Date: 5/7/2026

List each expenditure item in the schedule below along with the projected funding source. Separate rows should be used for each item or project. Briefly describe each expenditure item in the space provided. Add additional rows if necessary. Provide additional information on each expenditure item over \$50,000, other than vehicle replacements, on Sheet 2 of this form.

Expenditures (in thousands) Provide \$ amounts for all years if applicable.	Budget 2024	Proposed 2025	Proposed 2026	Proposed 2027	Proposed 2028
Land Purchase	-	-	-	-	-
Land Improvement Projects				50,000	
Building Construction or Purchases					
Building Remodeling or Rehabilitation Project					
Vehicle Purchase - Replacement				8,500	
Vehicle Purchase - New Addition					
Other Equipment Purchase				3,500	
Road/Bridge Construction					
	-	-	-	-	-
TOTAL	-	-	-	62,000	-

Funding Source (in thousands) Provide \$ amounts for all years if applicable.	Budget 2024	Proposed 2025	Proposed 2026	Proposed 2027	Proposed 2028
Operations through Annual Revenues	-	-	-	-	-
Tax Levy		-	-	-	-
Federal/State Aids (describe)	-	-	-	-	-
Committed Fund Balance	-	-	-	-	-
Long Term Financing (5 years to 10 years)	-	-	-	-	-
Other (describe)	-	-	-	-	-
	-	-	-	-	-
TOTAL	-	-	-	-	-

(all columns are formatted--just enter the amounts with no decimals)

ASHLAND COUNTY
CAPITAL OUTLAY PURCHASE OR IMPROVEMENT PROJECTION 2024-2028

Department: Forestry
Project Name: 2nd Landing Dredging

Submitted By: Chris Hoffman
Date: 6/1/2026

FOR EACH EXPENDITURE ITEM OVER \$50,000 OTHER THAN VEHICLE REPLACEMENTS LISTED ON PAGE 1, PLEASE COMPLETE THE FOLLOWING INFORMATION.

No. 1

Description (summarized-attach additional information if necessary): Dredging of 2nd Landing Safe Harbor/ Boat Landing
Location: 2nd Landing Boat Landing, Reykdahl Road
Maintenance dredging to keep the boat landing and safe harbor functional and useful.

No. 2

Description (summarized-attach additional information if necessary):
Location:
Justification (summarized-attach additional information if necessary):

No. 3

Description (summarized-attach additional information if necessary):
Location:
Justification (summarized-attach additional information if necessary):

No. 4

Description (summarized-attach additional information if necessary):
Location:
Justification (summarized-attach additional information if necessary):

No. 5

Description (summarized-attach additional information if necessary):
Location:
Justification (summarized-attach additional information if necessary):

Ashland County Forestry and Recreation Department

Phone (715)769-3777 FAX (715)769-3763

P.O. Box 155, 304 W. Michigan Street

Butternut, WI 54514

Chris Hoffman
Forest Administrator
Tom Ernst
Assistant Forest Administrator
Dan Natzke
Forester
Shana Curry
Office Manager

May 7, 2026

Last year we purchased a side by side for the Forestry Department. At that time we decided to try and make our current equipment trailer work for hauling the new machine. After a year, we have determined that the current trailer, which we also use to move our tractor, is just too big and cumbersome for the side by side. We would like to purchase a 83" x 14' Utility Trailer. This would allow us to haul all of our smaller pieces of equipment and it would allow us to possibly retire an older trailer.

The cost of this new trailer should be under \$3500.

If there are any questions or you need further clarification, feel free to reach out. Thank you for considering our request.

Chris Hoffman

Ashland County Forest Administrator

Forestry and Recreation

The Ashland County Forestry and Recreation Dept. is located in Butternut, WI. Our office is on Main Street and we also have a heated shop on Creamery Road. The heated shop is shared with the Snowmobile Alliance during the winter months. The Snowmobile Alliance keeps a groomer there.



The Department is currently staffed by four people. The Forest Administrator is Chris Hoffman. Chris has been with Ashland County for twenty one years. Chris has thirty-three years of forestry experience. Tom Ernst is the Assistant Forest Administrator. Tom has been working for the county for seven years. Tom handles the timber sale program on the county forest. He is also manages the departmental GIS system which makes the department more productive and efficient. Dan Natzke is the County Forester. Dan manages the recreational opportunities on the county forest. Dan has been with the county for two year. Shana Curry is the Office Manager. Shana has been with the county for four years. Shana does all of the bookwork for the office, tracking budget numbers as well as the timber sale revenue. We also have a very cooperative working agreement with the DNR. They provide us with 800 hours of time, per year, to help complete work on the forest. This time is used on timber marking and sale administration. The Forestry Department also works in partnership with the Ashland County Sheriff's Office to staff a Recreational Officer. Currently, the Recreation Officer

position is vacant.

The Ashland County Forest is just over 40,000 acres in size, 18th largest in the state. There are 30 county forests statewide. The Ashland County Forest is one of the most productive forest in the state, in terms of dollars returned to the county per acre owned. This is a stark testimonial to the productivity of the forest and the dedication of the forestry staff. Last year we returned \$523,000 dollars to the county. In years past that number has been as high as \$1,023,000. All of this money is generated from timber sales which are conducted on the county forest.

The Department is also working to develop a carbon credit program. This program will allow us to sell carbon credits into a national carbon market, allowing others to offset their carbon footprint, while we realize additional revenue for the forest management work that we are completing.

But timber sales are not the only activity on the county forest. We also support numerous recreational activities. These activities include hunter walking trails, several county boat landings, including two boat landings on Lake Superior, we also support and work with the Snowmobile Alliance to keep snowmobiling a vital part of our winter economy and we are working with local clubs to develop off road vehicle recreation opportunities.



Ashland County Forestry and Recreation Department

Phone (715)769-3777 FAX (715)769-3763

P.O. Box 155, 304 W. Michigan Street

Butternut, WI 54514

Chris Hoffman

Forest Administrator

Tom Ernst

Assistant Forest Administrator

Dan Natzke

Forester

Shana Curry

Office Manager

June 1, 2026

Ashland County built a safe harbor/boat landing on Lake Superior in 2003 – 2004. The boat landing consists of a 2-ramp landing with break walls, large parking area, boat wash and pit toilet. The Forestry and Recreation Department has been taking care of the landing since.

The last couple of years the depth of the landing has shallowed to the point that it is hard to launch and recover boats. The last couple of years have seen less snowfall and this has played a role in the water depth but the bigger factor is how the landing is situated physically. The mouth of the landing, between the 2 break walls, is pointed to the Northeast. Often times the wind is blowing out of the east and northeast. This allows lake sediment to blow into the basin of the boat landing. Over time, this sediment has accumulated enough to make the landing shallower. Since the landing has been constructed, there has been no maintenance dredging done. This would be the first time.

Last fall the Forestry Department was able to secure a dredging permit from the WDNR and ACOE. This would allow us to dredge the basin back to a safe depth of 6 feet or deeper and get the launch back into useable shape. This project would include using Highway Department assistance to try to save some money. We solicited bids last fall for the work and were unable to get anyone to bid. We then spent last winter reaching out for assistance, but no one has contacted us back.

We have been informed that this project could be eligible for cost share grant funding but we need a cost estimate in order to apply. Up to this point, we have been unable to secure an estimate but we have a new lead on a company that may be able to help us. Once we have the numbers, we can apply for the assistance.

In order to be able to move on this project as soon as possible, I would like to budget \$50,000 for the project. This number is a guess on my part as to what the project will cost. The grant assistance is a 50/50 split so this would give us quite a bit of flexibility in completing the project. Once we get a rock solid estimate we can start to focus in on what the project will cost and what the grant assistance may look like.

If there any questions or if you need additional information, please let me know. While I don't know much about dredging, we will get you the information you may need.

Thank you for considering this project. We feel it is important to maintain the County's investment in this infrastructure.

Chris Hoffman
Ashland County Forest Administrator

ASHLAND COUNTY
CAPITAL OUTLAY PURCHASE OR IMPROVEMENT PROJECTION 2026-2031

Department: Highway
 Project Name: _____

Submitted By: Matt Erickson
 Date: 5/26/2026

List each expenditure item in the schedule below along with the projected funding source. Separate rows should be used for each item or project. Briefly describe each expenditure item in the space provided. Add additional rows if necessary. Provide additional information on each expenditure item over \$50,000, other than vehicle replacements, on Sheet 2 of this form.

Expenditures (in thousands) Provide \$ amounts for all years if applicable.	Budget 2026	Proposed 2027	Proposed 2028	Proposed 2029	Proposed 2030	Proposed 2031
Land Purchase	-	-	-	-	-	-
Land Improvement Projects						
Building Construction or Purchases						
Building Remodeling or Rehabilitation Project						
Vehicle Purchase - Replacement	590,000	678,000	615,000	625,000	655,000	645,000
Vehicle Purchase - New Addition						
Other Equipment Purchase						
Road/Bridge Construction	3,984,179	1,617,000	1,140,000	1,610,000	1,400,000	1,400,000
	-	-	-	-	-	-
TOTAL	4,574,179	2,295,000	1,755,000	2,235,000	2,055,000	2,045,000

Funding Source (in thousands) Provide \$ amounts for all years if applicable.	Proposed 2026	Proposed 2027	Proposed 2028	Proposed 2029	Proposed 2030	Proposed 2030
Operations through Annual Revenues	590,000	678,000	615,000	625,000	655,000	645,000
Tax Levy	1,200,000	1,300,000	1,200,000	1,400,000	1,200,000	1,400,000
Federal/State Aids LRIP	2,774,543	262,580	150,000		200,000	
Committed Fund Balance	9,636	54,420	(210,000)	210,000	-	-
Long Term Financing (5 years to 10 years)	-	-	-	-	-	-
Other (describe)	-	-	-	-	-	-
	-	-	-	-	-	-
TOTAL	4,574,179	2,295,000	1,755,000	2,235,000	2,055,000	2,045,000

(all columns are formatted--just enter the amounts with no decimals)

ASHLAND COUNTY
CAPITAL OUTLAY PURCHASE OR IMPROVEMENT PROJECTION 2025-2030

Department: Highway Submitted By: Matt Erickson
Project Name: _____ Date: _____

FOR EACH EXPENDITURE ITEM OVER \$50,000 OTHER THAN VEHICLE REPLACEMENTS LISTED ON PAGE 1, PLEASE COMPLETE THE FOLLOWING INFORMATION.

No. 1

Location:

No. 2

Description (summarized-attach additional information if necessary):
Location:
Justification (summarized-attach additional information if necessary):

No. 3

Description (summarized-attach additional information if necessary):
Location:
Justification (summarized-attach additional information if necessary):

No. 4

Description (summarized-attach additional information if necessary):
Location:
Justification (summarized-attach additional information if necessary):

No. 5

Description (summarized-attach additional information if necessary):
Location:
Justification (summarized-attach additional information if necessary):

2027 Equipment Budget	\$ 678,000.00
Mini Excavator	\$ 200,000.00
Plow Truck	\$ 370,000.00
Supervisor Truck	\$ 58,000.00
HHS Van	\$ 50,000.00

2028 Equipment Budget	\$ 615,000.00
Supervisor Truck	\$ 40,000.00
Loader	\$ 200,000.00
Plow Truck	\$ 375,000.00

2029 Equipment Budget	\$ 625,000.00
Supervisor Truck	\$ 45,000.00
Skidsteer	\$ 125,000.00
Plow Truck	\$ 380,000.00
One Ton Truck	\$ 75,000.00

2030 Equipment Budget	\$ 655,000.00
Supervisor Truck	\$ 45,000.00
Boom Mower	\$ 220,000.00
Plow Truck	\$ 390,000.00

2031 Equipment Budget	\$ 645,000.00
Supervisor Truck	\$ 45,000.00
Sign Truck	\$ 200,000.00
Plow Truck	\$ 400,000.00

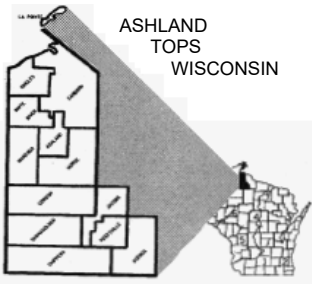
2026 Highway Department Capital Budget

2027 Equipment Budget	\$ 678,000.00
Mini Excavator	\$ 200,000.00
Plow Truck	\$ 370,000.00
Supervisor Truck	\$ 58,000.00
HHS Van	\$ 50,000.00

Improvement Year	Highway	Location	Improvement Type	Miles	Estimated Costs	Highway Improvement Budgeted Rev	Special Notes	Effects on Improvement Fund	IMP FUND BALANCE
									\$ 278,035.00
2027	CTH F	Birchwood Ln to East CL	Pulverize/Pave	3.3	\$ 1,617,000.00	\$ 262,580.00	LRIP	\$ (1,354,420.00)	
						\$ 1,300,000.00	Debt levy	\$ 1,300,000.00	\$ 223,615.00

ASHLAND COUNTY HIGHWAY IMPROVEMENT PLAN 2026-2031

Improve ment Year	Highway	Location	Improvement Type	Miles	Estimated Costs	Highway Improvement Budgeted Rev	Special Notes	Effects on Improvement Fund	IMP FUND BALANCE
									\$ 481,235.00
2026	CTH GG	CTH M- 1 m N of Spider Lk Rd	Mill / Resurface	6.3	\$ 2,300,000.00	\$ 1,900,000.00	Flap Grant	\$ (400,000.00)	
2026	CTH GG	STH 77 to SCL	Sealcoat	13.2	\$ 310,000.00			\$ (310,000.00)	
2026	CTH N	All	Sealcoat	9	\$ 190,000.00			\$ (190,000.00)	
2026	CTH M	ALL	Mill / Resurface	1.5	\$ 350,000.00			\$ (350,000.00)	
2026	Bridge	McCarthy Creek CTH GG	New bridge		\$ 766,000.00	\$ 612,800.00	Federal Bridge funds	\$ (153,200.00)	
						\$ 1,200,000.00	Debt Levy	\$ 1,200,000.00	\$ 278,035.00
2027	CTH F	Birchwood Ln to East CL	Pulverize/Pave	3.3	\$ 1,617,000.00	\$ 262,580.00	LRIP	\$ (1,354,420.00)	
						\$ 1,300,000.00	Debt levy	\$ 1,300,000.00	\$ 223,615.00
2028	CTH A	All	Resurface	2.3	\$ 805,000.00	\$ 150,000.00	BIA funding	\$ (655,000.00)	
2028	CTH E	All	Sealcoat	2.3	\$ 85,000.00			\$ (85,000.00)	
2028		Ashland And Glidden Facility lots	Resurface		\$ 250,000.00			\$ (250,000.00)	
						\$ 1,200,000.00	Debt Levy	\$ 1,200,000.00	\$ 433,615.00
2029	CTH C	STH 13 Minersville to Wildcat Rd	Resurface	4.6	\$ 1,610,000.00			\$ (1,610,000.00)	
						\$ 1,300,000.00	Debt Levy	\$ 1,300,000.00	\$ 123,615.00
2030	CTH F	Birchwood Ln to Cross Rd	Resurface	3.5	\$ 1,400,000.00	\$ 200,000.00	LRIP	\$ (1,200,000.00)	
						\$ 1,200,000.00	Debt Levy	\$ 1,200,000.00	\$ 123,615.00
2031	CTH F	Cross Rd to Ash Ln	Resurface	3.5	\$ 1,400,000.00			\$ (1,400,000.00)	
						\$ 1,400,000.00	Debt Levy	\$ 1,400,000.00	\$ 123,615.00
2032		CTH H	Resurface		unknown				



ASHLAND COUNTY HIGHWAY DEPARTMENT

39181 State Hwy 13
Highbridge, WI 54846

Phone: 715-274-3662 Fax: 715-274-8009

Matt Erickson, Highway Commissioner

Kim Rikkola, Patrol Superintendent

Marcy Henri, Office Manager

Robert Piff, Shop Superintendent

2027 Capital Improvement Budget Narrative

To: Finance Committee

From: Matt Erickson

Date: May 20, 2026

RE: 2027 Capital Improvement Budget Narrative

The 2027 Highway Department Capital Improvement Budget totals **\$2,295,000** and includes two primary components:

- **Road & Bridge Construction:** \$1,617,000
- **Vehicle & Equipment Purchases:** \$678,000

Road & Bridge Construction

2027	CTH F	Birchwood Ln to East CL	Pulverize/Pave	3.3	\$ 1,617,000.00	\$ 262,580.00	LRIP	\$ (1,354,420.00)
						\$ 1,300,000.00	Debt levy	\$ 1,300,000.00

We are proposing a total of **\$1,617,000** in road and bridge construction projects for 2027.

Maintaining a consistent level of County-funded highway construction remains critical to the long-term financial stability of the Highway Department. General Transportation Aids (GTA) are calculated using a six-year average of County-funded transportation expenditures. While grant funding remains an important resource, those funds do not factor into the GTA calculation. Consistent local investment helps maximize future GTA revenues and preserves the County's ability to maintain its transportation infrastructure.

Proposed Project

CTH F Resurfacing – 3.3 Miles

(Birchwood Lane to Iron County Line)

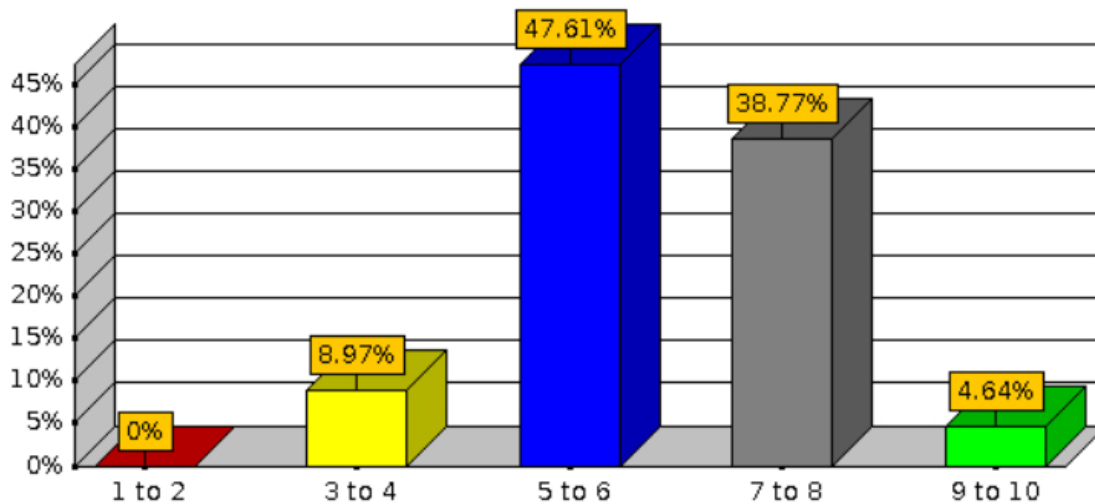
This project is estimated at **\$1.6 million** and includes a **\$262,580 LRIP grant**.

The project consists of full-depth pulverizing and resurfacing with a 4.5-inch asphalt lift. In addition, 3-foot paved shoulders are proposed to improve safety for pedestrians, bicyclists, and ATV traffic.

The existing roadway surface currently carries a PASER rating of 5, compared to the County highway system average PASER rating of 6.08. This project will improve ride quality, extend pavement life, and enhance overall roadway safety for all users.

Condition Frequency Report - Paved Ashland

Generated on 05/20/2026 03:29:47 PM



• Based on 90.33 miles of rated roadways.

Vehicle & Equipment Purchases – \$678,000 (less trades)

The Highway Department continues to follow a disciplined equipment replacement program designed to minimize downtime, improve reliability, and reduce costly emergency repairs.

Plow Truck – \$370,000

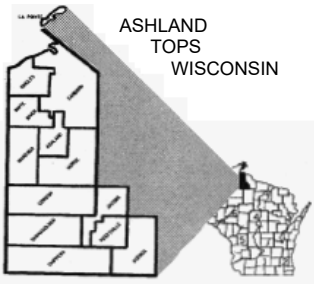
The Highway Department currently operates 11 snowplow routes — six serving County and Town routes and five serving State highways.

By purchasing one replacement truck annually, the Department maintains a balanced fleet rotation:

- Years 1–11: Frontline plow service
- Years 12–15: Backup/reserve unit
- After Year 15: Repurposed for hauling operations or sold

These trucks are utilized year-round for snowplowing, gravel hauling, salt hauling, asphalt operations, and shoulder maintenance. Their multi-purpose design maximizes operational value and fleet efficiency.

As part of this replacement cycle, we are proposing to remove Truck #57 from the fleet. This unit is a 1999 model and has reached the end of its practical service life.



ASHLAND COUNTY HIGHWAY DEPARTMENT

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Marcy Henri, Office Manager

Robert Piff, Shop Superintendent



Supervisor Truck - \$58,000 - \$8,000= \$50,000

(Gross cost less estimated \$8,000 trade-in)

We are proposing to continue the planned replacement rotation for the Patrol Superintendent vehicle. Under this system, the superintendent vehicle is replaced every two years and then reassigned through the department fleet before eventual disposal.

We plan to trade in a 2014 Dodge pickup as part of this purchase.

This replacement schedule is intended to maintain operational reliability and control long-term maintenance costs. These vehicles are driven daily throughout the County, often during severe weather events and active construction operations, and must remain dependable at all times.

Maintaining a structured replacement cycle helps:

- Reduce unexpected repair costs
- Minimize operational downtime
- Ensure reliable response during emergencies and storm events
- Maintain dependable transportation for project oversight and field operations

This program represents a practical investment in efficiency, reliability, and long-term fleet management.

Mini Excavator – \$200,000

We are proposing the purchase of a rubber-tracked mini excavator along with a brush head and grapple bucket attachments.

The Highway Department currently operates two larger excavators that are primarily utilized for culvert replacements and larger earthwork projects. A smaller rubber-tracked excavator would allow crews to perform drainage and maintenance work with significantly less ground disturbance and improved maneuverability.

One of the most common concerns raised by residents involves driveway culverts. While driveway culverts are the responsibility of the property owner, roadside ditch maintenance remains the responsibility of the County. When drainage ditches do not function properly, standing water accelerates deterioration of driveway culverts and can lead to premature replacement costs for property owners. This equipment would improve the Department's ability to perform ditch cleaning and drainage maintenance, benefiting both the roadway infrastructure and adjacent property owners.

The additional attachments would also improve vegetation management along roadsides and around bridges, improving visibility, drainage, and overall roadway safety.

HHS Vehicle Replacement – Minivan – \$50,000- \$10,000= \$40,000

(Gross cost less estimated \$10,000 trade-in)

We are proposing the replacement of a 2020 Ford Edge with a minivan for use by the Health and Human Services Department. HHS staff routinely transport families and children as part of their daily operations, and the additional seating capacity and accessibility provided by a minivan would better meet the Department's operational needs.

The current Ford Edge has limited passenger capacity, which can create challenges when transporting larger families or multiple children at one time. A minivan would improve flexibility, safety, and efficiency by allowing staff to transport clients in a single vehicle rather than requiring multiple trips or vehicles.

The proposed vehicle replacement includes an estimated trade-in value of \$10,000 for the existing 2020 Ford Edge, resulting in a net replacement cost of approximately \$40,000.

This replacement is intended to better align the vehicle fleet with the service demands of the Department while continuing to maintain a reliable and practical transportation program.

Conclusion

The proposed 2027 Capital Improvement Budget continues the Highway Department's long-term approach of investing in infrastructure, maintaining a dependable equipment fleet, and preserving the County's transportation system in a safe and cost-effective manner.

These investments support roadway safety, operational efficiency, and responsible long-term financial planning while helping position the County to maximize future transportation funding opportunities.

ASHLAND COUNTY
CAPITAL OUTLAY PURCHASE OR IMPROVEMENT PROJECTION 2027-2031

Department: Information Technology
 Project Name: _____

Submitted By: Austin Wallace/Taylor Foley
 Date: 5/28/2026

List each expenditure item in the schedule below along with the projected funding source. Separate rows should be used for each item or project. Briefly describe each expenditure item in the space provided. Add additional rows if necessary. Provide additional information on each expenditure item over \$50,000, other than vehicle replacements, on Sheet 2 of this form.

Expenditures (in thousands)		Budget 2027	Proposed 2028	Proposed 2029	Proposed 2030	Proposed 2031
Provide \$ amounts for all years if applicable.						
Network wiring	Annual expense	5,000	5,000	5,000	5,000	5,000
Business continuity	Annual expense	3,000	3,000	3,000	3,000	3,000
Misc IT	Annual expense	4,000	4,000	4,000	4,000	4,000
CH and HS camera support and maintenance	Annual expense	4,000	4,000	4,000	4,000	4,000
Computer replacements	Annual expense	47,600	49,000	51,000	53,000	55,000
Server replacements	Project expense	60,000	30,000	30,000	120,000	120,000
Network switches and related hardware	Project expense	60,000	25,000	4,500	5,000	5,500
CH & HS Wireless and related items		6,000				
Audio/Video equipment - Board Room	Project expense		100,000			
Audio/Video equipment - Courtrooms	Project expense		130,000			
County phone system - will receive quote in 2026 to replace in 2027						
Trend Vision One	Annual expense	38,000	38,000	39,000	40,000	41,000
MFA for Remote Desktop	Annual expense	15,000	16,000	17,000	18,000	19,000
Network monitoring software	Annual expense	10,000	11,000	12,000	13,000	14,000
Endpoint management	Annual expense	25,000				
Replacement squad laptops	Sheriff	\$ 63,000.00				
Replacement SO PCs and dock	Sheriff	\$ 10,000.00				
Remote access software (county wide)	Sheriff	\$ 1,500.00				
Replacement LCD monitors	Sheriff (Recurring)	10,000	8,000	8,000	8,000	8,000
Replacement call recorder	Sheriff					
Logging software (Netwrix)	Sheriff					
Replacement surveillance cameras	Sheriff	\$ 75,000.00				
Replacement TVs for controlpod	Sheriff	\$ 2,000.00				
Additional cameras for jail blocks	Sheriff	\$ 9,000.00				
Replacement ATSS and PDUs (power distribution)	Sheriff (Pushed from 2026)	\$7,000.00				
Upgrade fiber in SO to 10G	Sheriff	\$ 2,200.00				
Replacement GIS server		\$ 50,000.00				
Wireless AP for Jail kitchen area	Sheriff	\$ 200.00	-	-	-	-
TOTAL		507,500	423,000	177,500	273,000	278,500

Funding Source (in thousands)		Budget 2027	Proposed 2028	Proposed 2029	Proposed 2030	Proposed 2031
Provide \$ amounts for all years if applicable.						
Operations through Annual Revenues		-	-	-	-	-
Tax Levy			-	-	-	-
Federal/State Aids (describe)		-	-	-	-	-
Committed Fund Balance		-	-	-	-	-
Long Term Financing (5 years to 10 years)		-	-	-	-	-
Other (describe)		-	-	-	-	-
		-	-	-	-	-
TOTAL		-	-	-	-	-

(all columns are formatted--just enter the amounts with no decimals)

ASHLAND COUNTY
CAPITAL OUTLAY PURCHASE OR IMPROVEMENT PROJECTION 2024-2028

Department: _____
Project Name: _____

Submitted By: _____
Date: _____

FOR EACH EXPENDITURE ITEM OVER \$50,000 OTHER THAN VEHICLE REPLACEMENTS LISTED ON PAGE 1, PLEASE COMPLETE THE FOLLOWING INFORMATION.

No. 1

Description (summarized-attach additional information if necessary): For 2027 or 2028
Location: County wide - including Highway, Conservation, Sheriff's department, Human Services, Courthouse etc Current phone system is approaching end of life. Some parts no longer supported. With new phone system we hope to include other departments that are not part of our current phone system.

No. 2

Description (summarized-attach additional information if necessary): For 2027 - Small and large courtrooms audio/video equipment.
Location: Courthouse
Justification (summarized-attach additional information if necessary): Audio/video equipment has an average lifespan of 7-9 years and this equipment is on that replacement schedule and is set to be replaced.

No. 3

Description (summarized-attach additional information if necessary): For 2028 - Audio/video equipment in the board room.
Location: Courthouse
Justification (summarized-attach additional information if necessary): Audio/video equipment has an average lifespan of 7-9 years and this equipment is on that replacement schedule and is scheduled to be replaced.

No. 4

Description (summarized-attach additional information if necessary): For 2027 - Network Switch Replacements for Human Services and Courthouse
Location: Human Services and Courthouse
Justification (summarized-attach additional information if necessary): Network Switch replacements needed, some were budgeted for 2026 but some of those funds had to be used for Human Services server replacements that went up significantly in price due to A.I. demands on Memory and Storage

No. 5

Description (summarized-attach additional information if necessary):
Location:
Justification (summarized-attach additional information if necessary):

ASHLAND COUNTY
CAPITAL OUTLAY PURCHASE OR IMPROVEMENT PROJECTION 2024-2028

Department: Sheriff's Office IT
Project Name: Ongoing replacements / upgrades

Submitted By: Taylor Foley
Date: 5/28/2026

FOR EACH EXPENDITURE ITEM OVER \$50,000 OTHER THAN VEHICLE REPLACEMENTS LISTED ON PAGE 1, PLEASE COMPLETE THE FOLLOWING INFORMATION.

No. 1

Description (summarized-attach additional information if necessary): Squad laptops
Location: Ashland County Squad cars
Squad laptops are a necessary tool for Deputies and Sergeants to perform their job duties. Their existing laptops are 5 years old and due for replacement. Many are starting to degrade and have small issues.

No. 2

Description (summarized-attach additional information if necessary): Sheriff's Office and Jail surveillance cameras.
Location: Sheriff's Office and Jail
Justification (summarized-attach additional information if necessary): Most of the surveillance cameras are running older firmware and will not function with further updates the to Video Recorder software. Replacement is necessary to maintain compatibility into the future.

No. 3

Description (summarized-attach additional information if necessary): Replacement GIS server
Location: Sheriff's Office
Justification (summarized-attach additional information if necessary): The existing GIS server is 7 years old and does not meet the modern requirement for ArcGIS. Also, the server does not have any type of support agreement, so if there is a hardware failure, it could cause a GIS outage while replacement parts are sourced; if those parts can even be found.

No. 4

Description (summarized-attach additional information if necessary):
Location:
Justification (summarized-attach additional information if necessary):

No. 5

Description (summarized-attach additional information if necessary):
Location:
Justification (summarized-attach additional information if necessary):

ASHLAND COUNTY
CAPITAL OUTLAY PURCHASE OR IMPROVEMENT PROJECTION 2024-2028

Department: **SHERIFF'S OFFICE**

Submitted By: DAVE DAWSON - CHIEF DEPUTY

Project Name: **ACSO - CAPITAL OUTLAY**

Date: **5/28/2026**

List each expenditure item in the schedule below along with the projected funding source. Separate rows should be used for each item or project. Briefly describe each expenditure item in the space provided. Add additional rows if necessary. Provide additional information on each expenditure item over \$50,000, other than vehicle replacements, on Sheet 2 of this form.

Expenditures (in thousands)

Provide \$ amounts for all years if applicable.

**Budget
2024** **Proposed
2025** **Proposed
2026** **Proposed
2027**

Land Purchase	-	-	-	-
Land Improvement Projects				
Install Fencing on the unused city lots behind the jail (Please see attachment for alternate purposal)				\$68,000
Building Construction or Purchases				
Purchase Outdoor Storage Shed				\$10,000
Building Remodeling or Rehabilitation Project				
Vehicle Lease - Current / New Additions - Sheriff		\$120,096.00	\$159,500	\$189,201
Vehicle Lease - Current / New Additions - Court Security				\$10,086
Vehicle Lease - Current / New Additions - Emergency Management				\$7,066
Other Equipment Purchase				
Vehicle Upfitting (Emergency Lighting, Transport Cage, Radio, etc.)		\$51,000	\$73,025	57,000
Drone	-	-	-	\$10,745.00
Sheriff Deputy Bulletproof Vest Replacement	-	-	\$9,250	-
Road/Bridge Construction				
TOTAL	-	171,096	241,775	352,098

Funding Source (in thousands)

Provide \$ amounts for all years if applicable.

**Budget
2024** **Proposed
2025** **Proposed
2026** **Proposed
2027**

Operations through Annual Revenues	-	-	-	-
Tax Levy		\$171,096	\$232,525	\$352,098
Federal/State Aids (describe)	-		\$9,250	-
Committed Fund Balance	-	-	-	-
Long Term Financing (5 years to 10 years)	-	-	-	-
Other (describe)	-	-	-	-
	-	-	-	-

Ashland County – Sheriff's Office
Capital Outlay Purchase or Improvement Projection 2027

Department: Sheriff's Office
Project Name: ACSO Capital Outlay

Submitted By: Dave Dawson – Chief Deputy
Date: 05/28/2026

No. 1 LAND IMPROVEMENT

Description: Install Black 8' Chain-link fencing on vacant Lot(s) behind ACSO Jail

No. 2 BUILDING PURCHASE

Description: The Purchase of an Outdoor Shed

Location: Sheriff's Office – Jail (Vacant Lots)

The Ashland County Sheriff's Office is in need of a storage facility to help with inadequate evidence and other storage concerns. Construction completed in multiple phases over several budget years.

Phase / Year 1 (2027) – Fence in county owned vacant lots behind jail building, and purchase smaller outdoor storage shed. This project would provide a location to store various lawn equipment, training gear, and items of insignificant value. The space where the items are currently stored (sally port(s) / locker rooms / various office(s) would allow for better organization and much needed storage space.

The fence would provide security for large items, especially vehicles not requiring shelter for evidentiary purposes. (after phase 2 is complete)

Current Proposal

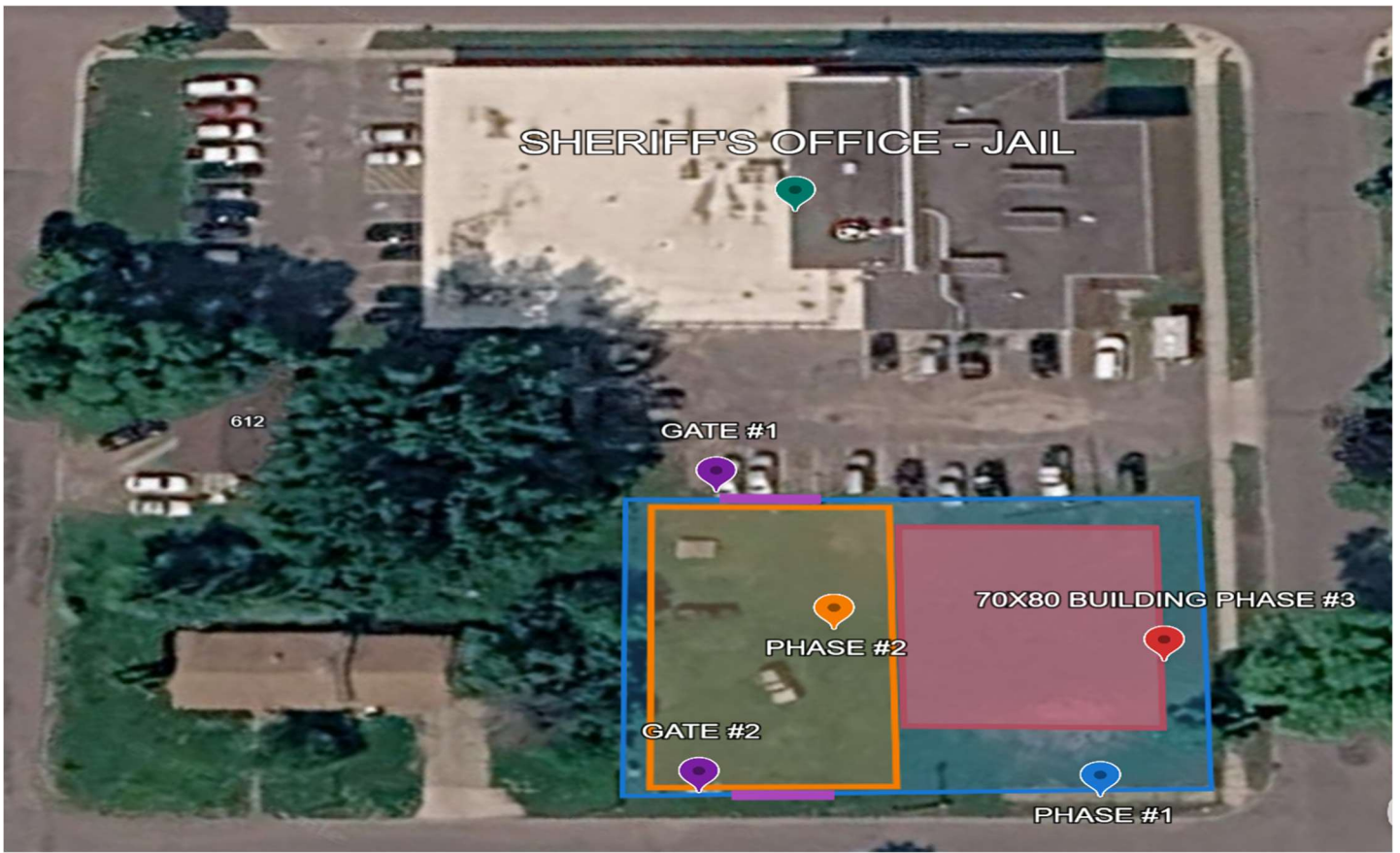
\$68,000 – Install Fencing with (2) motorized gates large enough for vehicles

Alternative Proposal

\$47,000 – Install Fencing with (2) manual Gates large enough for vehicles
(Gate Openers added later)

Phase / Year 2 (2028) – Asphalt half of the vacant lot(s).
Originally in phase 1 but moved to phase 2 due to cost - \$58,910.27

Phase / Year 3 (2029) – Pole Storage Building



Ashland County – Sheriff's Office
Capital Outlay Purchase or Improvement Projection 2027

Department: Sheriff's Office
Project Name: ACSO Capital Outlay

Submitted By: Dave Dawson – Chief Deputy
Date: 05/28/2026

No. 3

Description: Vehicle Lease For Sheriff's Office / Court Security / Emergency Management

Vehicle Fleet Replacement Schedule: The majority of the Ashland County Sheriff's Office fleet is aging. Regular maintenance and repairs are becoming costlier, and updating the fleet to meet current operational needs requires additional investments.

Currently, The Ashland County Sheriff's Office has (7) patrol vehicles, (3) admin vehicles, (1) Court Security Vehicle, (1) Jail transport vehicle, and (1) Emergency Management Vehicle currently enrolled in the Enterprise Lease Program.

Current county owned vehicles with higher mileage include:

- (1) Regular Patrol Vehicle over 123,000 miles
- (1) Investigator Vehicle at 100,000 miles
- (2) Spare Patrol Vehicles at 127,000 and 155,000 miles

A Capital Outlay Purchase request was drafted for the following:

Enterprise Vehicle Lease(s): Current Fleet and New Additions, Including:

- (1) Patrol Vehicle(s)
- (1) Admin Vehicle – (End of Lease)
- (1) Investigator Vehicle – (End of Lease)
- (1) Jail Transport Van – (End of Lease)

Current Proposal for Enterprise Vehicles

- \$189,201 Vehicle Lease – Current / New Additions – Sheriff
- \$ 10,086 Vehicle Lease – Current – Court Security
- \$ 7,066 Vehicle Lease – Current – Emergency Management

The proposed new addition numbers are estimates based off of 2026 vehicle pricing. As of 5/28/2026 Enterprise cannot provide actual pricing at this time, as the vehicles are not yet available for purchase from the manufacturer.

It is estimated that it will take approximately 2-3 more cycles of vehicle purchases/lease(s) before the entire patrol fleet is on a scheduled replacement cycle with Enterprise. It is imperative that county owned spare vehicles remain in the fleet due to unexpected repairs / vehicle accidents, multiple jail transports / Inmate Dr. appointments, employee trainings outside of Ashland County, etc.

Replacement Schedule

Version 1.03.0.414



Ashland County, Wisconsin

Customer: 598086 Fleet Size: 29

Year	Make	Model	Series	Lease End Date	Remaining Months in Service	Maint.	Annual Contract Odometer	Last Known Odometer	Current Monthly Payment	Replacement Vehicle	New Est. Monthly Lease	2027 Estimate Budget	Comments
646377 - Ashland County, Wisconsin - Emergency Management													
2025	Nissan	Rogue	SV 4dr All-Wheel Drive	12/19/2029	43	FM	10,000		\$589				
									Current Monthly Budget	\$589			
									Current Annual Budget	\$7,066			
661584 - Ashland County, Wisconsin - Court Security													
2026	Chevrolet	Tahoe	Police Vehicle 4dr 4x4	2/11/2030	45		10,000	500	\$840				
									Current Monthly Budget	\$840			
									Current Annual Budget	\$10,086			
598086 - Ashland County, Wisconsin (Sheriff)													
2015	Chevrolet	Traverse	LS All-Wheel Drive					100,903					
2018	Ford	Police Interceptor Utility	Base All-Wheel Drive					144,833					
2018	Chevrolet	Equinox	LT w/1LT All-Wheel Drive					63,027					
2020	Toyota	Sienna	LE 7 Passenger 4dr All-Wheel Drive Passenger Van					159,203					
2021	Dodge	Durango	Pursuit 4dr All-Wheel Drive					127,273					
2021	Dodge	Durango	Pursuit 4dr All-Wheel Drive					33,699					
2021	Chevrolet	Silverado 2500HD	Work Truck 4x4 Crew Cab 6.75 ft. box 158.9 in.					63,027					
2021	RAM	1500 Classic	SSV 4x4 Crew Cab 5.6 ft. box 140 in. WB					123,437		2027 PIU	\$1,321	\$15,847	No AME included in monthly lease
2022	Dodge	Durango	Pursuit 4dr All-Wheel Drive					35,485					
2022	Ford	Police Interceptor Utility	Base All-Wheel Drive					78,396					
2023	Dodge	Durango	Pursuit 4dr All-Wheel Drive					65,644					
2024	Chevrolet	Tahoe	Commercial 4dr 4x4					29,534					
2026	Toyota	Tacoma	SR5 4x4 Double Cab 5 ft. box					500					
2023	Chevrolet	Tahoe	Police Vehicle 4x4	1/22/2028	20		25,000	46,994	\$1,480			\$17,757	
2023	Chevrolet	Tahoe	Police Vehicle 4x4	1/22/2028	20		25,000	57,742	\$1,480			\$17,757	
2023	Ford	Police Interceptor Utility	Base All-Wheel Drive	9/3/2028	27		25,000	28,610	\$1,223			\$14,673	
2023	Chevrolet	Traverse	LS w/1FL All-Wheel Drive	6/13/2027	13	FM	10,000	29,784	\$522	2027 Explorer	\$955	\$11,460	Plan to sell
2023	Chevrolet	Traverse	LS w/1FL All-Wheel Drive	6/26/2027	13	FM	15,250	54,847	\$554	2027 Tundra	\$1,337	\$16,044	Plan to sell
2024	Ford	Police Interceptor Utility	Base All-Wheel Drive	9/3/2028	27		25,000	36,700	\$983			\$11,793	
2024	Chrysler	Voyager	LX Passenger Van	10/24/2026	5		30,000	67,023	\$931	2027 Pacifica	\$1,005	\$12,063	
2024	RAM	1500	Big Horn/Lone Star 4x4 Crew Cab 144.5 in. WB	2/8/2029	33		20,000	35,356	\$1,262			\$15,138	
2026	Ford	Police Interceptor Utility	Base All-Wheel Drive	12/30/2029	43		25,000	300	\$1,175			\$14,105	
2026	Chevrolet	Tahoe	Police Vehicle 4dr 4x4	3/10/2030	46		25,000	2,316	\$1,332			\$15,982	
2026	Ford	Police Interceptor Utility	Base All-Wheel Drive	1/15/2030	44		25,000	5,787	\$1,177			\$14,119	
2026	Chevrolet	Silverado 1500	LT w/1LT 4x4 Crew Cab 5.75 ft. box 147.4 in. WB	1/22/2031	56	FM	10,000	2,600	\$1,039			\$12,463	
									\$13,156			\$189,201	
									\$157,870				
									Estimate 2027 Budget**	\$189,201			

NAME	MAKE	MODEL	Current Mileage	REPLACE IN 2027
COUNTY OWNED				
2024	Chevrolet	Tahoe	29,534	
2021	Dodge	Durango	33,699	
2015	Chevrolet	Traverse L Wagon	100,903	
2021	Ram	Ram 1500 4x4	123,437	YES
2023	Dodge	Durango	65,644	
2022	Dodge	Durango	35,485	
2022	Ford	Police Intercep	78,396	
2020	Toyota	Sienna L3	159,203	Spare Jail Van
2018	Chevrolet	Equinox	63,027	
2021	Dodge	Durango	127,273	Spare Patrol
2018	Ford	Explorer	155,417	Spare Patrol
2021	Chevy	2500 HD	63,260	
2026	Toyota	Tacoma	500	

NAME	MAKE	MODEL	Current Mileage	REPLACE IN 2027
ENTERPRISE - PATROL				
2024	Ford	Explorer	36,700	
2023	Chevy	Tahoe	57,742	
2023	Chevy	Tahoe	46,994	
2026	Chevy	Tahoe	2,316	
2026	Ford	Explorer	300	
2026	Ford	Explorer	5,787	
2023	Ford	Explorer	28,610	
ENTERPRISE - COURT SECURITY				
2026	Chevy	Tahoe	500	
ENTERPRISE - INVESTIGATIONS				
2023	Chevrolet	Traverse	28,833	YES
ENTERPRISE - ADMIN				
2023	Chevrolet	Traverse	54,847	YES
2026	Chevrolet	Silverado	2,600	
2024	Ram	Ram 1500 4x4	35,356	
ENTERPRISE - JAIL				
2023	Chrysler	Van	67,023	YES

05/28/2026

Ashland County – Sheriff's Office
Capital Outlay Purchase or Improvement Projection 2027

Department: Sheriff's Office
Project Name: ACSO Capital Outlay

Submitted By: Dave Dawson – Chief Deputy
Date: 05/28/2026

No. 4 Equipment Purchase

Description: Vehicle Upfitting

The Proposed Vehicle Enterprise Lease(s) for 2027 do not include aftermarket equipment purchases in the pricing. Upfitting cost consist of equipment purchases and services such as transport partitions, emergency lights / sirens w/ controllers, radar, computer equipment (Printer, Mount, Charger) wireless connectivity hardware, radio, antenna's, vehicle graphics, installation cost, etc.

Current Proposal

- \$57,000 – Upfitting / Emergency Vehicle Equipment

No. 5 Equipment Purchase

Description: Drone Purchase - Replacement

The Ashland County Sheriff's Office previously operated two drones. The newer of the two drones, with better imagery capabilities, was recently deployed to an outdoor death investigation scene. This aerial imagery documents the scene and provides deputies and investigators with an accurate, comprehensive view of the scene and its surrounding context.

While in flight, the drone experienced a loss of communication with the controller, resulting in an unrecoverable ground impact and its subsequent destruction. Newer drones incorporate improved safety features and enhanced situational awareness systems that help reduce the risk of loss of control and in-flight collisions or crashes. These advancements provide more reliable flight stability, better obstacle detection, and stronger communication links between the aircraft and controller.

The Ashland County Sheriff's Office can use a drone for search and rescue, crime scene / traffic accident documentation and mapping, missing person searches, natural disaster response, high-risk incidents to improve officer safety, etc.

Current Proposal

- \$10,745.00 – Drone purchase

PROPOSAL AND SERVICE AGREEMENT

Date: 04-23-2026 SR#: 61028048 Quote Ref: Ashland County Law Enforcement-Deficiency - CPQ-1250959	Customer #: 116838 Proposal #: CPQ-1250959	Prepared By: Ann Crosby Employee Number: 226581 Phone #: Email: ann.crosby@jci.com
Purchaser Contact Information: Name: Jennifer C		
Phone: 715-682-7034 ext: 840 Email: jennifer.clapero@ashlandcountywi.gov		

Johnson Controls Fire Protection LP ("Company"), for and in consideration of the prices herein named, proposes to furnish the work, and or materials hereinafter described, subject to the terms and conditions of this Agreement.

Ship To Information	Bill To Information
Ashland County Law Enforcement , 220 6th St E, Law Enforcement Ctr , Ashland, WI, 54806-3201 .	Ashland County Law Enforcement , 220 6th St E, ASHLAND, WI, 54806-3224 .

Scope of Work

Sprinkler Fitter will perform the following
Rebuild unit, Check 1 that failed,

QTY	MODEL NUMBER	DESCRIPTION	UNIT PRICE	EXT PRICE
1	A2000SSOSYU	LF 6 DBL CHK BFP ASSY OS&Y 2000	\$13,153.30	\$13,153.30
4	MECH/SUPP RG	L&M Labor Regular	\$262.05	\$1,048.20

Total net selling price, \$14,201.50

To the extent applicable, Johnson Controls has included an estimate only for all state and local sales tax for this quote. The actual sales tax due will be calculated and billed upon issuance of an invoice, unless a valid exemption and/or resale certificate is received by Johnson Controls. Any additional taxes, duties, tariffs or similar items imposed prior to shipment will be charged.

Fees associated with the submission of documentation required by AHJ or other governing agencies, not itemized in this proposal will be invoiced separately.

Relevant URLs

For ordering parts, please order from <https://fire.solutions.jci.com/spare-parts>

Prevailing Wage Required? <u>No</u> Certified Payroll Required? <u>No</u> Customer/Site Tax Exempt? <u>No</u>	Working Hours: Based on normal business hours Mon-Fri 7:30AM-4:00PM unless otherwise noted.
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Johnson Controls Fire Protection LP
2605 Fernbrook Lane N,Suite T
Plymouth,MN,55447

www.johnsoncontrols.com

Payment Terms:Net 30	Total quote value:\$14,201.50
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☒ Fixed Price	☐ Labor and Material	☐ NTE
"This Proposal is valid for 30 days"		

Name: _____	Johnson Controls Fire Protection LP 2605 Fernbrook Lane N,Suite T Plymouth ,MN 55447
Title: _____	
PO#: _____	
Signature: _____	

TERMS AND CONDITIONS

1. Term. The Initial Term of this Agreement shall commence on the date of this Agreement and continue as set forth herein. After the Initial Term, this Agreement shall automatically extend for successive terms equal to the same length as the Initial Term unless Customer or Company gives written notice to the other that it does not want to renew at least sixty (60) days prior to the end of the then-current term (each a ("Renewal Term"). The Initial Term and any Renewal Term may be referred to herein as the "Term."

2. Payment and Invoicing. Unless otherwise agreed by the parties in writing, fees for Services to be performed shall be paid annually in advance. Fees and other amounts due hereunder are due thirty (30) days from the date of invoice, which shall be paid by Customer via electronic delivery via EFT/ACH. Such payment is a condition precedent to Company's obligation to perform Services under the Agreement. Any invoice disputes must be identified in writing by Customer within 21 days of the invoice date. Payments of any disputed amounts are due and payable upon resolution.

Work performed on a time and material basis shall be at the then-prevailing Company rate for material, labor, and related items, in effect at the time supplied under this Agreement. Customer acknowledges and agrees that timely payments of the full amounts listed on invoices is an essential term of this Agreement and Customer's failure to make payment in full when due is a material breach of this Agreement. Customer further acknowledges that if there is any amount outstanding on an invoice, it is material to Company and will give Company, without prejudice to any other right or remedy, the right to, without notice: (i) suspend, discontinue or terminate performing any Services and/or withhold further deliveries of equipment and other materials, terminate or suspend any unpaid software licenses, and/or suspend Company's obligations under or terminate this Agreement; (ii) charge Customer interest on the amounts unpaid at a rate equal to the lesser of one and one half (1.5) percent per month or the maximum rate permitted under applicable law, until payment is made in full; and (iii) pay all of JCI's costs of collection, including (1) actual out of pocket expenses and (2) charge Customer a collection fee of twenty-five percent (25%) of the past due amount if collected through a collection agency or attorney and thirty-five percent (35%) if litigation is commenced to collect such past due amount. Company's election to continue providing future services does not, in any way diminish Company's right to terminate or suspend services or exercise any or all rights or remedies under this Agreement. Company shall not be liable for any damages, claims, expenses, or liabilities arising from or relating to suspension of Services for non-payment. In the event that there are exigent circumstances requiring services or the Company otherwise performs Services at the premises following suspension, those services shall be governed by the terms of this Agreement unless a separate contract is executed. If Customer disputes any late payment notice or Company's efforts to collect payment, Customer shall immediately notify Company in writing and explain the basis of the dispute. Customer agrees to pay all of Company's reasonable collection costs (including legal fees and expenses). In the event of Customer's default, the balance of any outstanding amounts will be immediately due and payable. Customer shall provide financial information requested by Company to verify Customer's ability to pay for goods or

services. If Customer fails to provide financial information or if Company, in its sole discretion determines that reasonable grounds exist to question Customer's ability or willingness to make payments when due (e.g., not making payments when due, late payments, or a reduction in Customer's credit score), Company may defer shipments, change payment terms, require cash in advance and/or require other security, without liability and without waiving any other remedies Company may have against Customer. Company shall provide Customer with advance written notice of changes to payment terms. Customer agrees to issue and send a purchase order to Company at least thirty (30) days prior to expiration of the Initial Term or any Renewal Term if necessary for payments to be processed, but failure to do so is not a pre-condition to Renewal Term payments being due to Company. No purchase order is required for any emergency work requested by Customer. Customer shall have no right to reject such invoices due to the lack of a purchase order.

3. Pricing. The pricing set forth in this Agreement is based on the number of devices and services to be performed as set forth in this Agreement. If the actual number of devices installed or services to be performed is greater than that set forth in this Agreement, the price will be increased accordingly. Company may increase prices upon notice to Customer to reflect increases in material and labor costs. Prices do not include taxes, fees, duties, tariffs, false alarm assessments, permits and levies or other charges imposed and/or enacted by a government, however designated or imposed (collectively, "Taxes"). All Taxes are the responsibility of Customer, unless Customer presents an exemption certificate acceptable to Company and the applicable taxing authorities. If Company is required to pay any such Taxes or other charges, Customer shall reimburse Company on demand. If any such exemption certificate is invalid, then Customer will immediately pay Company the amount of the Taxes, plus penalties and interest.

Prices may be adjusted by Company prior to shipment to take into account increases in the cost of raw materials, component parts, third party products or labor rates or taxes; Trade Restrictions (as defined below); government actions; or to cover any unforeseen or other extra cost elements. "Trade Restrictions" means any additional or new tariff/duty, quota, tariff-rate quota, or cost associated with the withdrawal of tariff/duty concessions pursuant to a trade agreement(s).

This Agreement is entered into with the understanding that the services to be provided by Company are not subject to any local, state, or federal prevailing wage statute. If it is later determined that local, state, or federal prevailing wage rates apply to the services to be provided by Company, Company reserves the right to issue a modification or change order to adjust the wage rates to the required prevailing wage rate. Customer agrees to pay for the applicable prevailing wage rates. Prices in any quotation or proposal from Company are subject to change upon notice sent to Customer at any time before the quotation or proposal has been accepted. If this Agreement is renewed, Company will provide Customer with notice of any adjustments in the contract price applicable to any Renewal Term. Unless Customer terminates the Agreement at least sixty (60) days prior to the start of such Renewal Term, the adjusted price shall be the price for the Renewal Term. If this Agreement extends beyond one year, Company may increase prices upon notice to Customer.

4. Code Compliance. Company does not undertake an obligation to inspect for compliance with laws or regulations unless specifically stated in this Agreement. Customer acknowledges that the Authority Having Jurisdiction (e.g. Fire Marshal) may establish additional requirements for compliance

with local codes. Any additional services or equipment required will be provided at an additional cost to Customer.

5. Limitation of Liability; Limitations of Remedy. Customer understands that Company offers several levels of protection services and that the level described has been chosen by Customer after considering and balancing various levels of protection afforded and their related costs. It is understood and agreed by Customer that Company is not an insurer and that insurance coverage shall be obtained by Customer and that amounts payable to Company here under are based upon the value of the services and the scope of liability set forth in this Agreement and are unrelated to the value of Customer's property and the property of others located on the premises. Customer agrees to look exclusively to Customer's insurer to recover for injuries or damage in the event of any loss or injury. Customer releases and waives all right of recovery against Company arising by way of subrogation. Company makes no guaranty or warranty, including any implied warranty of merchantability or fitness for a particular purpose that equipment or services supplied by Company will detect or avert occurrences or the consequences there from that the equipment or service was designed to detect or avert. It is impractical and extremely difficult to fix the actual damages, if any, which may proximately result from failure on the part of Company to perform any of its obligations under this Agreement. Accordingly, Customer agrees that Company shall be exempt from liability for any loss, damage or injury arising directly or indirectly from occurrences, or the consequences there from, which the equipment or service was designed to detect or avert. Should Company be found liable for any loss, damage or injury arising from a failure of the equipment or service in any respect, Company's liability shall be limited to an aggregate amount equal to the Agreement price (as increased by the price for any additional work) or, where the time and material payment term is selected, Customer's time and material payments to Company. Where this Agreement covers multiple sites, liability shall be limited to the amount of the payments allocable to the site where the incident occurred. Company's liability with respect to Monitoring Services is set forth in Section 18 of this Agreement. Such sum shall be complete and exclusive. IN NO EVENT SHALL COMPANY BE LIABLE, FOR ANY DAMAGE, LOSS, INJURY, OR ANY OTHER CLAIM ARISING FROM ANY SERVICING, ALTERATIONS, MODIFICATIONS, CHANGES, OR MOVEMENTS OF THE COVERED SYSTEM(S), AS HEREIN AFTER DEFINED, OR ANY OF ITS COMPONENT PARTS BY CUSTOMER OR ANY THIRD PARTY. To the maximum extent permitted by law, in no event shall Company and its affiliates and their respective personnel, suppliers and vendors be liable to Customer or any third party under any cause of action or theory of liability, even if advised of the possibility of such damages, for any (a) special, incidental, consequential, punitive or indirect damages of any kind; (b) loss of profits, revenues, data, customer opportunities, business, anticipated savings or goodwill; (c) business interruption; or (d) data loss or other losses arising from viruses, ransomware, cyber-attacks or failures or interruptions to network systems. The limitations of liability set forth in this Agreement shall inure to the benefit of all parents, subsidiaries and affiliates of Company, whether direct or indirect, Company's employees, agents, officers and directors.

6. Reciprocal Waiver of Claims (SAFETY Act). Certain of Company's systems and services have received Certification and/or Designation as Qualified Anti-Terrorism Technologies ("QATT") under the Support Anti-terrorism by Fostering Effective Technologies Act of 2002, 6 U.S.C. §§441-444 (the "SAFETY

Act"). As required under 6 C.F.R. 25.5 (e), to the maximum extent permitted by law, Company and Customer hereby agree to waive their right to make any claims against the other for any losses, including business interruption losses, sustained by either party or the respective employees, resulting from an activity resulting from an "Act of Terrorism" as defined in 6 C.F.R. 25.2, when QATT have been deployed in defense against, response to, or recovery from such Act of Terrorism.

7. Indemnity. Customer agrees to indemnify, hold harmless and defend Company against any and all losses, damages, costs, including expert fees and costs, and expenses including reasonable defense costs, arising from any and all third party claims for personal injury, death, property damage or economic loss, arising in any way from any act or omission of Customer or Company relating in any way to this Agreement, including but not limited to the Services under this Agreement, whether such claims are based upon contract, warranty, tort (including but not limited to active or passive negligence), strict liability or otherwise. Company reserves the right to select counsel to represent it in any such action. Customer's responsibility with respect to indemnification and defense of Company with respect to Monitoring Services is set forth in Section 18 of this Agreement.

8. General Provisions. Customer has selected the service level desired after considering and balancing various levels of protection afforded and their related costs. All work to be performed by Company will be performed during normal working hours of normal working days (8:00 a.m. - 5:00 p.m., Monday through Friday, excluding Company holidays), as defined by Company, unless additional times are specifically described in this Agreement. All work performed unscheduled unless otherwise specified in this Agreement. Appointments scheduled for four-hour window. Additional charges may apply for special scheduling requests (e.g. working around equipment shutdowns, after hours work). Company will perform the services described in the Service Solution ("Services") for one or more system(s) or equipment as described in the Service Solution or the listed attachments ("Covered System(s)"). UNLESS OTHERWISE SPECIFIED IN THIS AGREEMENT, ANY INSPECTION (AND, IF SPECIFIED, TESTING) PROVIDED UNDER THIS AGREEMENT DOES NOT INCLUDE ANY MAINTENANCE, REPAIRS, ALTERATIONS, REPLACEMENT OF PARTS, OR ANY FIELD ADJUSTMENTS WHATSOEVER, NOR DOES IT INCLUDE THE CORRECTION OF ANY DEFICIENCIES IDENTIFIED BY COMPANY TO CUSTOMER. COMPANY SHALL NOT BE RESPONSIBLE FOR EQUIPMENT FAILURE OCCURRING WHILE COMPANY IS IN THE PROCESS OF FOLLOWING ITS INSPECTION TECHNIQUES, WHERE THE FAILURE RESULTS FROM THE AGE OR OBSOLESCENCE OF THE ITEM OR DUE TO NORMAL WEAR AND TEAR. THIS AGREEMENT DOES NOT COVER SYSTEMS, EQUIPMENT, COMPONENTS OR PARTS THAT ARE BELOW GRADE, BEHIND WALLS OR OTHER OBSTRUCTIONS OR EXTERIOR TO THE BUILDING, ELECTRICAL WIRING, AND PIPING.

9. Customer Responsibilities. Customer shall regularly test the System(s) in accordance with applicable law and manufacturers' and Company's recommendations. Customer shall promptly notify Company of any malfunction in the Covered System(s) which comes to Customer's attention. This Agreement assumes any existing system(s) are in operational and maintainable condition as of the Agreement date. If, upon inspection, Company determines that repairs are recommended, repair charges will be submitted for approval by

Customer's on-site representative prior to work. Should such repair work be declined, Company shall be relieved from any and all liability arising therefrom. Customer further agrees to:

- provide Company clear access to Covered System(s) to be serviced including, if applicable, lift trucks or other equipment needed to reach inaccessible equipment;
- supply suitable electrical service, heat, heat tracing adequate water supply, and required system schematics and/or drawings;
- notify all required persons, including but not limited to authorities having jurisdiction, employees, and monitoring services, of scheduled testing and/or repair of systems;
- provide a safe work environment;
- in the event of an emergency or Covered System(s) failure, take reasonable precautions to protect against personal injury, death, and/or property damage and continue such measures until the Covered System(s) are operational; and
- comply with all laws, codes, and regulations pertaining to the equipment and/or Services provided under this Agreement. Customer represents and warrants that it has the right to authorize the Services to be performed as set forth in this Agreement.

JCI may terminate the Services immediately upon notice to the Customer if JCI, in its sole discretion determines that the Customer's premises are unsafe to be accessed by JCI's employees or subcontractors. JCI may terminate the Services upon notice to the Customer, if Customer does not follow JCI's recommendations for updates and upgrades to the equipment and systems.

Customer represents and warrants that it has the right to authorize the Services to be performed as set forth in this Agreement. Customer is solely responsible for the establishment, operation, maintenance, access, security and other aspects of its computer network ("Network") and shall supply Company secure Network access for providing its services. Products networked, connected to the internet, or otherwise connected to computers or other devices must be appropriately protected by Customer and/or end user against unauthorized access. Customer is responsible to take appropriate measures, including performing back-ups, to protect information, including without limit data, software, or files (collectively "Data") prior to receiving the service or products.

10. Repair Services. Where Customer expressly includes repair, replacement, and emergency response services in the Service Solution section of this Agreement, such Services apply only to the components or equipment of the Covered System(s). Customer agrees to promptly request repair services in the event the System becomes inoperable or otherwise requires repair. The Agreement price does not include repairs to the Covered System(s) recommended by Company as a result of an inspection, for which Company will submit independent pricing to Customer and as to which Company will not proceed until Customer authorizes such work and approves the pricing. Repair or replacement of non-maintainable parts of the Covered System(s) including, but not limited to, unit cabinets, insulating material, electrical wiring, structural supports, and all other non-moving parts, is not included under this Agreement.

11. System Equipment. The purchase of equipment or peripheral devices, (including but not limited to smoke detectors, passive infrared detectors, card readers, sprinkler system components, extinguishers and hoses) from Company shall be subject to the terms and conditions of this Agreement. If, in Company's sole judgment, any peripheral device or other system equipment, which is attached to the Covered System(s), whether provided by Company, Customer or a third party, interferes with the proper operation of the Covered System(s), Customer shall remove or replace such device or equipment promptly upon notice from Company. Failure of Customer to remove or replace the device shall constitute a

material breach of this Agreement. If Customer adds any third party device or equipment to the Covered System(s), Company shall not be responsible for any damage to or failure of the Covered System(s) caused in whole or in part by such device or equipment.

12. Reports. Where inspection and/or test services are selected, such inspection and/or test shall be completed on Company's then current report form, which shall be given to Customer, and, where applicable, Company may submit a copy thereof to the local authority having jurisdiction. The report and recommendations by Company are only advisory in nature and are intended to assist Customer in reducing the risk of loss to property by indicating obvious defects or impairments noted to the system and equipment inspected and/or tested. They are not intended to imply that no other defects or hazards exist or that all aspects of the Covered System(s), equipment, and components are under control at the time of inspection. Final responsibility for the condition and operation of the Covered System(s) and equipment and components lies with Customer.

13. Availability and Cost of Steel, Plastics & Other Commodities. Company shall not be responsible for failure to provide services, deliver products, or otherwise perform work required by this Agreement due to lack of available steel products or products made from plastics or other commodities. In the event Company is unable, after reasonable commercial efforts, to acquire and provide steel products, or products made from plastics or other commodities, if required to perform work required by this Agreement, Customer hereby agrees that Company may terminate the Agreement, or the relevant portion of the Agreement, upon notice to Customer and at no additional cost and without penalty. Customer agrees to pay Company in full for all work performed up to the time of any such termination.

14. Confined Space. If access to confined space by Company is required for the performance of Services, Services shall be scheduled and performed in accordance with Company's then-current hourly rate.

15. Hazardous Materials. Customer represents that, except to the extent that Company has been given written notice of the following hazards prior to the execution of this Agreement, to the best of Customer's knowledge there is no:

- Space in which work must be performed that, because of its construction, location, contents or work activity therein, accumulation of a hazardous gas, vapour, dust or fume or the creation of an oxygen-deficient atmosphere may occur,
- "permit confined space," as defined by OSHA for work Company performs in the United States;
- risk of infectious disease;
- need for air monitoring, respiratory protection, or other medical risk; or
- asbestos, asbestos-containing material, formaldehyde or other potentially toxic or otherwise hazardous material contained in or on the surface of the floors, walls, ceilings, insulation or other structural components of the area of any building where work is required to be performed under this Agreement.

All of the above are herein after referred to as "Hazardous Conditions." Company shall have the right to rely on the representations listed above. If Hazardous Conditions are encountered by Company during the course of Company's work, the discovery of such materials shall constitute an event beyond Company's control, and Company shall have no obligation to further perform in the area where the Hazardous Conditions exist until the area has been made safe by Customer as certified in writing by an independent testing agency, and

Customer shall pay disruption expenses and re-mobilization expenses as determined by Company. This Agreement does not provide for the cost of capture, containment or disposal of any hazardous waste materials, or hazardous materials encountered in any of the Covered System(s) and/or during performance of the Services. Said materials shall at all times remain the responsibility and property of Customer. Company shall not be responsible for the testing, removal or disposal of such hazardous materials.

16. Covid-19 Vaccination. Company expressly disclaims any requirement, understanding or agreement, express or implied, included directly or incorporated by reference, in any Customer purchase order, solicitation, notice or otherwise, that any of Company's personnel be vaccinated against Covid-19 under any federal, state/provincial or local law, regulation or order applicable to government contracts or subcontracts, including, without limitation, Presidential Executive Order 14042 ("Ensuring Adequate COVID Safety Protocols for Federal Contractors") and Federal Acquisition Regulation (FAR) 52.223-99 ("Ensuring Adequate COVID Safety Protocols for Federal Contractors"). Any such requirement shall only apply to Company's personnel if and only to the extent contained in a written agreement physically signed by an authorized officer of Company.

17. Other Services.

A. Remote Service. If Customer selects Remote Service, Company shall provide support for the Customer's system by way of education, remote assistance and triage that does not require programming changes to the Customer's panel. In addition, Remote Service does not include service to address physical damage to the system or a device; troubleshoot wiring issues; programming changes and/or relocating, remounting, reconnecting, or adding a device to the system. Customer understands and agrees that, while Remote Service provides for communication regarding Customer's fire alarm system to Company via the Internet, Remote Service does not constitute monitoring of the system, and Customer understands that Remote Service does not provide for Company to contact the fire department or other authorities in the event of a fire alarm. Customer understands that if it wishes to receive monitoring of its fire alarm system and notification of the fire department or other authorities in the event of a fire alarm, it must select monitoring services as a separate Service under this Agreement. CUSTOMER FURTHER UNDERSTANDS AND AGREES THAT THE TERMS OF SECTION 18.F OF THIS AGREEMENT APPLY TO REMOTE SERVICE.

B. Connected Fire Sprinkler Services; Connected Fire Alarm Services. Connected Fire Sprinkler Services and Connected Fire Alarm Services each means a data-analytics and software platform that uses a cellular or network connection to gather equipment performance data about a Customer's Covered Equipment for Customer's sprinkler system or fire alarm system, as applicable, to assist JCI in advising Customer on such equipment's health, performance or potential malfunction. Connected Fire Sprinkler Services and Connected Fire Alarm Services are collectively, the Connected Equipment Services. If Customer has purchased Connected Fire Sprinkler Services and/or Connected Fire Alarm Services on any Covered Equipment, Customer agrees to allow Company to install diagnostic sensors and communication hardware ("Gateway Device") or Customer will supply a network connection suitable to enable communication with Customer's Covered Equipment in order for Company to deliver the connected services. For more information on whether your particular equipment includes Connected Fire Sprinkler

Services and/or Connected Fire Alarm Services, a subscription to such services and the cost, if any, of such subscription, please see your applicable order, quote, proposal or purchase documentation or talk to your JCI sales representative. For certain subscriptions, Customer will be able to access equipment information from a mobile or smart device using the service's mobile or web app. The Gateway Device will be used to access, store, and trend data for the purposes of providing Connected Fire Sprinkler Services. Company will not use Connected Fire Sprinkler Services or the Connected Fire Alarm Services to remotely operate or make changes to Customer's Equipment. If the connection is disconnected by Customer, and a technician needs to be dispatched to the Customer site, then the Customer will pay JCI at JCI's then-current standard applicable contract regular time and/or overtime rate for such services. Company makes no warranty or guarantee relating to the Connected Fire Sprinkler Services or Connected Fire Alarm Services. Customer acknowledges that, while Connected Fire Alarm Services or Connected Sprinkler Services generally improve equipment performance and services, these services do not prevent all potential malfunction, insure against all loss or guarantee a certain level of performance and that JCI shall not be responsible for any injury, loss, or damage caused by any act or omission of JCI related to or arising from the proactive health notifications of the equipment under Connected Equipment Services. Customer understands that if it wishes to receive monitoring of its fire alarm system or sprinkler system and notification of the fire department or other authorities in the event of an alarm, it must select monitoring services as a separate Service under this Agreement. CUSTOMER FURTHER UNDERSTANDS AND AGREES SECTION 19 (SOFTWARE AND DIGITAL SERVICES) APPLY TO CONNECTED FIRE ALARM SERVICES AND CONNECTED SPRINKLER SERVICES. In the event of a conflict between these terms and the Software Terms, the Software Terms will control.

C. Dashboards and Mobility Applications for Connected Fire Sprinkler Services and Connected Fire Alarm Services. If Customer has purchased Connected Fire Sprinkler Services and/or Connected Fire Alarm Services, Customer may utilize Company's Dashboard(s) and Mobility Application(s), as applicable, during the term of the Agreement, pursuant to the then applicable Terms of Use Agreement. Terms for the Dashboard are located at <https://www.johnsoncontrols.com/buildings/legal/digital/general>.

18. Monitoring Services. If Customer has selected Monitoring Services, the following shall apply to such Services:

A. Alarm Monitoring Service. Customer agrees and acknowledges that Company's sole and only obligation under this Agreement shall be to provide alarm monitoring, notification, and/or Runner Services as set forth in this Agreement and to endeavor to notify the party(ies) identified by Customer on the Contact/Call List ("Contacts") and/or Local Emergency Dispatch Numbers for responding authorities. Upon receipt of an alarm signal, Company may, at our sole discretion, attempt to notify the Contacts to verify the signal is not false. If we fail to notify the Contacts or question the response we receive, we will attempt to notify the responding authority. In the event Company receives a supervisory signal or trouble signal, Company shall endeavor to promptly notify one of the Contacts. Company shall not be responsible for a Contact's or responding authority's refusal to acknowledge/respond to Company's notifications of receipt of an alarm signal, nor shall Company be required to make additional notifications because of such refusal. The Contacts are authorized to act on

Customer's behalf and, if so designated on the Contact/Call List, are authorized to cancel an alarm prior to the notification of authorities. Customer understands that local laws, ordinances or policies may restrict Company's ability to provide the alarm monitoring and notification services described in this Agreement and/or necessitate modified or additional services and related charges to Customer. Customer understands that Company may employ a number of industry-recognized measures to help reduce occurrences of false alarm signal activations. These measures may include, but are not limited to, implementation of industry-recognized default settings; implementation of "partial clear time bypass" procedures at our alarm monitoring center and other similar measures at our sole discretion from time to time. THESE MEASURES CAN RESULT IN NO ALARM SIGNAL BEING SENT FROM AN ALARM ZONE IN CUSTOMER'S PREMISES AFTER THE INITIAL ALARM ACTIVATION UNTIL THE ALARM SYSTEM IS MANUALLY RESET. Upon receiving notification from Company that a fire or gas detection (e.g. carbonmonoxide) signal has been received, the responding authority may forcibly enter the premises. Cellular radio unit test supervision, if provided under this Agreement, provides only the status of the cellular radio unit's current signaling ability at the time of the test communication based on certain programmed intervals and does not serve to detect the potential loss of radio service at the time of an actual emergency event. Company shall not be responsible to provide monitoring services under this Agreement unless and until the communication link between Customer's premises and Company's Monitoring Center has been tested. SUCH SERVICES ARE PROVIDED WITHOUT WARRANTY, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

B Limitation of Liability; Limitations of Remedy. Customer understands that Company offers several levels of Monitoring Services and that the level described has been chosen by Customer after considering and balancing various levels of protection afforded and their related costs. It is understood and agreed by Customer that Company is not an insurer and that insurance coverage shall be obtained by Customer and that amounts payable to Company hereunder are based upon the value of the Monitoring Services and the scope of liability set forth in this Agreement and are unrelated to the value of Customer's property and the property of others located on the premises. Customer agrees to look exclusively to Customer's insurer to recover for injuries or damage in the event of any loss or injury and that Customer releases and waives all right of recovery against Company arising by way of subrogation. Company makes no guaranty or warranty, including any implied warranty of merchantability or fitness for a particular purpose that equipment or Services supplied by Company will detect or avert occurrences or the consequences therefrom that the equipment or Service was designed to detect or avert. It is impractical and extremely difficult to fix the actual damages, if any, which may proximately result from failure on the part of Company to perform any of its monitoring obligations under this Agreement. Accordingly, Customer agrees that Company shall be exempt from liability for any loss, damage or injury arising directly or indirectly from occurrences, or the consequences therefrom, which the equipment or Service was designed to detect or avert. Should Company be found liable for any loss, damage or injury arising from a failure of the equipment or Service in any respect, Company's liability with respect to Monitoring Services shall be the lesser of the annual fee for

Monitoring Services allocable to the site where the incident occurred or two thousand five hundred (\$2,500) dollars, as agreed upon damages and not as a penalty, as Customer's sole remedy. Such sum shall be complete and exclusive. IN NO EVENT SHALL COMPANY BE LIABLE FOR ANY DAMAGE, LOSS, INJURY, OR ANY OTHER CLAIM ARISING FROM ANY SERVICING, ALTERATIONS, MODIFICATIONS, CHANGES, OR MOVEMENTS OF THE COVERED SYSTEM(S), AS HEREIN AFTER DEFINED, OR ANY OF ITS COMPONENT PARTS BY THE CUSTOMER OR ANY THIRD PARTY. In no event shall JCI and its affiliates and their respective personnel, suppliers and vendors be liable to Customer or any third party under any cause of action or theory of liability, even if advised of the possibility of such damages, for any (a) special, incidental, consequential, punitive or indirect damages of any kind, including but not limited to damages; (b) loss of profits, revenues, data, customer opportunities, business, anticipated savings or goodwill; (c) business interruption; or (d) data loss or other losses arising from viruses, ransomware, cyber-attacks or failures or interruptions to network systems CUSTOMER OR ANY THIRD PARTY. COMPANY SHALL NOT BE LIABLE FOR INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES OF ANY KIND, INCLUDING BUT NOT LIMITED TO DAMAGES ARISING FROM THE USE, LOSS OF THE USE, PERFORMANCE, OR FAILURE OF THE COVERED SYSTEM(S) TO PERFORM. The limitations of liability set forth in this Agreement shall inure to the benefit of all parents, subsidiaries and affiliates of Company, whether direct or indirect, and each of their employees, agents, officers and directors.

C. Indemnity, Insurance. Customer agrees to indemnify, hold harmless and defend Company against any and all losses, damages, costs, including expert fees and costs, and expenses including reasonable defense costs, arising from any and all third-party claims for personal injury, death, property damage or economic loss, arising in any way from any act or omission of Customer or Company relating in any way to the Monitoring Services provided under this Agreement, whether such claims are based upon contract, warranty, tort (including but not limited to active or passive negligence), strict liability or otherwise. Company reserves the right to select counsel to represent it in any such action. Customer shall name Company, its officers, employees, agents, subcontractors, suppliers, and representatives as additional insureds on Customer's general liability and auto liability policies.

D. No modification. Modification to Sections 18 B or C may only be made by a written amendment to this Agreement signed by both parties specifically referencing Section 18 B and/or C, and no such amendment shall be effective unless approved by the manager of Company's Central Monitoring Center.

E. Customer's Duties. In addition to Customer's duty to indemnify, defend, and hold Company harmless pursuant to this Section 18:

i. Customer agrees to furnish the names and telephone numbers of all persons authorized to enter or remain on Customer's premises and/or that should be notified in the event of an alarm (the Contact/Call List) and Local Emergency Dispatch Numbers and provide all changes, revision and modifications to the above to Company in writing in a timely manner. Customer must ensure that all such persons are authorized and able to respond to such notification.

ii. Customer shall carefully and properly test and set the system immediately prior to the securing of the premises and carefully test the system in a manner prescribed by Company during the term of this Agreement. Customer agrees that it is responsible

for any losses or damages due to malfunction, miscommunication or failure of Customer's system to accurately handle, process or communicate data. If any defect in operation of the System develops, or in the event of a power failure, interruption of telephone service, or other interruption at Customer's premises of signal or data transmission through any media, Customer shall notify Company immediately. If space/interior protection (i.e. ultrasonic, microwave, infrared, etc.) is part of the System, Customer shall walk test the system in the manner recommended by Company.

iii. When any device or protection is used, including, but not limited to, space protection, which may be affected by turbulence of air, occupied airspace change or other disturbance, forced air heaters, air conditioners, horns, bells, animals and any other sources of air turbulence or movement which may interfere with the effectiveness of the System during closed periods while the alarm system is on, Customer shall notify Company.

iv. Customer shall promptly reset the System after any activation.

v. Customer shall notify Company regarding any remodeling or other changes to the protected premises that may affect operation of the system.

vi. Customer shall cooperate with Company in the installation, operation and/or maintenance of the system and agrees to follow all instructions and procedures which may be prescribed for the operation of the system, the rendering of services and the provision of security for the premises.

vii. Customer shall pay all charges made by any telephone or communications provider company or other utility for installation, leasing, and service charges of telephone lines connecting Customer's premises to Company. Customer acknowledges that alarm signals from Customer's premises to Company are transmitted over Customer's telephone or other transmission service and that in the event the telephone or other transmission service is out of order, disconnected, placed on "vacation," or otherwise interrupted, signals from Customer's alarm system will not be received by Company, during any such interruption in telephone or other transmission service and the interruption will not be known to Company. Customer agrees that in the event the equipment or system continuously transmits signals reasonably determined by Company to be false and/or excessive in number, Customer shall be subject to the additional costs and fees incurred by Company in the receiving and/or responding to the excessive signals and/or Company may at its sole discretion terminate this Agreement with respect to Monitoring services upon notice to Customer.

F. Communication Facilities.

i. Authorization. Customer authorizes Company, on Customer's behalf, to request services, orders or equipment from a telephone company, wireless carrier or other company providing communication facilities, signal transmission services or facilities under this Agreement (referred to as "Communication Company"). Should any third-party service, equipment or facility be required to perform the Monitoring Services set forth in this Agreement, and should the same be terminated or become otherwise unavailable or impracticable to provide, Company may terminate Monitoring Services upon notice to Customer.

ii. Digital Communicator. Customer understands that a digital communicator (DACT), if installed under this Agreement, uses traditional telephone lines for sending signals which eliminate the need for a dedicated telephone line and the costs associated with such dedicated lines.

iii. Derived Local Channel. The Communication Company's services provided to Customer in connection with the Services may include Derived Local Channel service. Such service may be provided under the Communication Company's service marks or service names. These services include providing lines, signal paths, scanning and transmission. Customer agrees that the Communication Company's liability is limited to the same extent Company's liability is limited pursuant to this Section 18.

iv. CUSTOMER UNDERSTANDS THAT COMPANY WILL NOT RECEIVE ALARM SIGNALS WHEN THE TELEPHONE LINE OR OTHER TRANSMISSION MODE IS NOT OPERATING OR HAS BEEN CUT, INTERFERED WITH OR IS OTHERWISE DAMAGED OR IF THE ALARM SYSTEM IS UNABLE TO ACQUIRE, TRANSMIT OR MAINTAIN AN ALARM SIGNAL OVER CUSTOMER'S TELEPHONE SERVICE FOR ANY REASON INCLUDING NETWORK OUTAGE OR OTHER NETWORK PROBLEMS SUCH AS CONGESTION OR DOWNTIME, ROUTING PROBLEMS, OR INSTABILITY OF SIGNAL QUALITY. CUSTOMER UNDERSTANDS THAT OTHER POTENTIAL CAUSES OF SUCH A FAILURE OVER CERTAIN TELEPHONE SERVICES (INCLUDING BUT NOT LIMITED TO SOME TYPES OF DSL, ADSL, VOIP, DIGITAL PHONE, INTERNET PROTOCOL BASED PHONE OR OTHER INTERNET INTERFACE-TYPE SERVICE OR RADIO SERVICE, INCLUDING CELLULAR OR PRIVATE RADIO, ETC. ("NON-TRADITIONAL TELEPHONE SERVICE")) INCLUDE BUT ARE NOT LIMITED TO: (1) LOSS OF NORMAL ELECTRIC POWER TO CUSTOMER'S PREMISES (THE BATTERY BACK-UP FOR THE ALARM PANEL DOES NOT POWER TELEPHONE SERVICE); AND (2) ELECTRONICS FAILURES SUCH AS A MODEM MALFUNCTION. CUSTOMER UNDERSTANDS THAT COMPANY WILL ONLY REVIEW THE INITIAL COMPATIBILITY OF CUSTOMER'S ALARM SYSTEM WITH NON-TRADITIONAL TELEPHONE SERVICE AT THE TIME OF INITIAL CONNECTION TO COMPANY'S MONITORING CENTER AND THAT CHANGES IN CUSTOMER'S TELEPHONE SERVICE'S DATA FORMAT AFTER THE INITIAL REVIEW OF COMPATIBILITY COULD MAKE CUSTOMER'S TELEPHONE SERVICE UNABLE TO TRANSMIT ALARM SIGNALS TO COMPANY'S MONITORING CENTERS. IF COMPANY DETERMINES IN ITS SOLE DISCRETION THAT IT IS COMPATIBLE, COMPANY WILL PERMIT CUSTOMER TO USE NONTRADITIONAL TELEPHONE SERVICE AS THE SOLE METHOD OF TRANSMITTING ALARM SIGNALS, ALTHOUGH CUSTOMER UNDERSTANDS THAT COMPANY RECOMMENDS THE USE OF AN ADDITIONAL BACK-UP METHOD OF COMMUNICATION TO CONNECT CUSTOMER'S ALARM SYSTEM TO THE MONITORING CENTER REGARDLESS OF THE TYPE OF TELEPHONE SERVICE USED. CUSTOMER ALSO UNDERSTANDS THAT IF COMPANY DETERMINES IN ITS SOLE DISCRETION THAT CUSTOMER'S NONTRADITIONAL TELEPHONE SERVICE IS OR LATER BECOMES NONCOMPATIBLE, OR IF CUSTOMER CHANGES TO ANOTHER NONTRADITIONAL TELEPHONE SERVICE THAT IS NOT COMPATIBLE, THEN COMPANY REQUIRES THAT CUSTOMER USE AN ALTERNATE METHOD OF COMMUNICATION ACCEPTABLE TO COMPANY AS THE PRIMARY METHOD TO CONNECT CUSTOMER'S ALARM SYSTEM TO THE MONITORING CENTER. CUSTOMER UNDERSTANDS THAT TRANSMISSION OF FIRE ALARM SIGNALS BY MEANS OTHER THAN A TRADITIONAL TELEPHONE LINE MAY NOT BE IN COMPLIANCE WITH FIRE ALARM STANDARDS OR

SOME LOCAL FIRE CODES, AND THAT IT IS CUSTOMER'S OBLIGATION TO COMPLY WITH SUCH STANDARDS AND CODES. CUSTOMER ALSO UNDERSTANDS THAT IF THE ALARM SYSTEM HAS A LINECUT FEATURE, IT MAY NOT BE ABLE TO DETECT IF A NONTRADITIONAL TELEPHONE SERVICE LINE IS CUT OR INTERRUPTED, AND THAT COMPANY MAY NOT BE ABLE TO PROVIDE CERTAIN AUXILIARY MONITORING SERVICES THROUGH A NON-TRADITIONAL TELEPHONE LINE OR SERVICE. CUSTOMER FURTHER UNDERSTANDS THAT THE ALARM PANEL MAY BE UNABLE TO SEIZE THE PHONE LINE TO TRANSMIT AN ALARM SIGNAL IF ANOTHER CONNECTION IS OFF THE HOOK DUE TO IMPROPER CONNECTION OR OTHERWISE. G. Verification; Runner Service. Some jurisdictions may require alarm verification by telephone or on-site verification ("Runner Service") before dispatching emergency services. In the event that a requirement of alarm verification becomes effective after the date of this Agreement, such services may be available at an additional charge. Company shall not be held liable for any delay or failure of dispatch of emergency services arising from such verification. Where Runner Service is indicated, such services may be provided by a third party. COMPANY WILL NOT ARREST OR DETAIN ANY PERSON.

H. Personal Emergency Response Service. If Customer has selected Personal Emergency Response Services, Customer agrees that the very nature of Personal Emergency Response Services, irrespective of any delays, involves uncertainty, risk and possible serious injury, disability or death, for which Company should not under any circumstances be held responsible or liable; that the equipment furnished for Personal Emergency Response Services is not foolproof and may experience signal transmission failures or delays for any number of reasons, whether or not our fault or under Company's control; that the actual time required for medical emergency providers to arrive at the premises and/or to transport any person requiring medical attention is unpredictable and that many contributing factors, including but not limited to such things as telephone network operation, distance, weather, road and traffic conditions, alarm equipment function and human factors, both with responding authorities and with Company, may affect response

19. Limited Warranty. COMPANY WARRANTS THAT ITS WORKMANSHIP AND MATERIAL, EXCLUDING MONITORING SERVICES, FURNISHED UNDER THIS AGREEMENT WILL BE FREE FROM DEFECTS FOR A PERIOD OF NINETY (90) DAYS FROM THE DATE OF FURNISHING. No warranty is provided for third-party products and equipment installed or furnished by Company. Such products and equipment are provided with the third party manufacturer's warranty to the extent available, and Company will transfer the benefits, together with all limitations, of that manufacturer's warranty to Customer. EXCEPT AS EXPRESSLY SET FORTH HEREIN, COMPANY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE WITH RESPECT TO THE SERVICES PERFORMED OR THE PRODUCTS, SYSTEMS OR EQUIPMENT, IF ANY, SUPPORTED HERE UNDER. Company makes no and specifically disclaims all representations or warranties that the services, products, software or third party product or software will be secure from cyber threats, hacking or other similar malicious activity, or will detect the presence of, or eliminate, treat, or mitigate the spread transmission, or

outbreak of any pathogen, disease, virus or other contagion, including but not limited to COVID 19.

20. Software and Digital Services. Use, implementation, and deployment of the software and hosted software products ("Software") offered under these terms shall be subject to, and governed by, Company's standard terms for such Software and Software related professional services in effect from time to time at <https://www.johnsoncontrols.com/techterms> (collectively, the "Software Terms"). Applicable Software Terms are incorporated herein by this reference. Other than the right to use the Software as set forth in the Software Terms, Company and its licensors reserve all right, title, and interest (including all intellectual property rights) in and to the Software and improvements to the Software. The Software that is licensed hereunder is licensed subject to the Software Terms and not sold. If there is a conflict between the other terms herein and the Software Terms, the Software Terms shall take precedence and govern with respect to rights and responsibilities relating to the Software, its implementation and deployment and any improvements there to. Notwithstanding any other provisions of this Agreement and unless otherwise agreed to by the parties in writing, the following terms apply to Software that is provided to Customer on a subscription basis (i.e., a time limited license or use right), (each a "Software Subscription"): Each Software Subscription provided hereunder will commence on the date the initial credentials for the Software are made available (the "Subscription Start Date") and will continue in effect until the expiration of the subscription term noted herein. At the expiration of the Software Subscription, such Software Subscription will automatically renew for consecutive one (1) year terms (each a "Renewal Subscription Term"), unless either party provides the other party with a notice of non-renewal at least ninety (90) days prior to the expiration of the then-current term. To the extent permitted by applicable law, Software Subscriptions purchases are non-cancelable and the sums paid nonrefundable. Fees for Software Subscriptions shall be paid annually in advance, invoiced on the Subscription Start Date and each subsequent anniversary thereof. Unless otherwise agreed by the parties in writing, the subscription fee for each Renewal Subscription Term will be priced at JCI's then-applicable list price for that Software offering. Any use of Software that exceeds the scope, metrics or volume set forth in this Agreement will be subject to additional fees based on the date such excess use began.

21. Taxes, Fees, Fines, Licenses, and Permits. Customer agrees to pay all sales tax, use tax, property tax, utility tax and other taxes required in connection with the equipment and Services listed, including telephone company line charges, if any. Customer shall comply with all laws and regulations relating to the equipment and its use and shall promptly pay when due all sales, use, property, excise and other taxes and all permit, license and registration fees now or here after imposed by any government body or agency upon the equipment or its use. Company may, without notice, obtain any required permit, license or registration for Customer at Customer's expense and charge a fee for this service. If Customer fails to maintain any required licenses or permits, Company shall not be responsible for performing the services and may terminate the services without notice to Customer.

22. Outside Charges. Customer understands and accepts that Company specifically disclaims any responsibility for charges associated with the notification or dispatching of anyone, including but not limited to fire department, police department, paramedics, doctors, or any other emergency personnel, and if

there are any charges incurred as a result of said notification or dispatch, said charges shall be the responsibility of Customer.

23. Insurance. Customer shall name Company, its officers, employees, agents, subcontractors, suppliers, and representatives as additional insureds on Customer's general liability and auto liability policies.

24. Waiver of Subrogation. Customer does hereby for itself and all other parties claiming under it release and discharge Company from and against all hazards covered by Customer's insurance, it being expressly agreed and understood that no insurance company or insurer will have any right of subrogation against Company.

25. Force Majeure, Exclusions. Company shall not be liable, nor in breach or default of its obligations under this Agreement, for delays, interruption, failure to render services, or any other failure by Company to perform an obligation under this Agreement, where such delay, interruption or failure is caused, in whole or in part, directly or indirectly, by a Force Majeure Event. A "Force Majeure Event" is a condition or event that is beyond the reasonable control of Company, whether foreseeable or unforeseeable, including, without limitation, acts of God, severe weather (including but not limited to hurricanes, tornados, severe snowstorms or severe rainstorms), wildfires, floods, earthquakes, seismic disturbances, or other natural disasters, acts or omissions of any governmental authority (including change of any applicable law or regulation), epidemics, pandemics, disease, viruses, quarantines, or other public health risks and/or responses there to, condemnation, strikes, lockouts, labor disputes, an increase of 5% or more in tariffs or other excise taxes for materials to be used on the project, fires, explosions or other casualties, thefts, vandalism, civil disturbances, insurrection, mobviolence, riots, war or other armed conflict (or the serious threat of same), acts of terrorism, electrical power outages, interruptions or degradations in telecommunications, computer, network, or electronic communications systems, data breach, cyber-attacks, ransomware, unavailability or shortage of parts, materials, supplies, or transportation, or any other cause or casualty beyond the reasonable control of Company. If Company's performance of the work is delayed, impacted, or prevented by a Force Majeure Event or its continued effects, Company shall be excused from performance under the Agreement. Without limiting the generality of the foregoing, if Company is delayed in achieving one or more of the scheduled milestones set forth in the Agreement due to a Force Majeure Event, Company will be entitled to extend the relevant completion date by the amount of time that Company was delayed as a result of the Force Majeure Event, plus such additional time as may be reasonably necessary to overcome the effect of the delay. To the extent that the Force Majeure Event directly or indirectly increases Company's cost to perform the services, Customer is obligated to reimburse Company for such increased costs, including, without limitation, costs incurred by Company for additional labor, inventory storage, expedited shipping fees, trailer and equipment rental fees, subcontractor fees or other costs and expenses incurred by Company in connection with the Force Majeure Event.

26. Exclusions. This Agreement expressly excludes, without limitation, provision of fire watches; reloading of, upgrading, and maintaining computer software; making repairs or replacements necessitated by reason of negligence or misuse of components or equipment or changes to Customer's premises; vandalism; power failure; current fluctuation; failure due to non-JCI installation; lightning, electrical storm, or other severe weather; water; accident; fire; acts of God; testing

inspection and repair of duct detectors, beam detectors, and UV/IR equipment; provision of fire watches; clearing of ice blockage; draining of improperly pitched piping; batteries; recharging of chemical suppression systems; reloading of, upgrading, and maintaining computer software; corrosion (including but not limited to micro-bacterially induced corrosion ("MIC")); cartridges greater than 16 grams; gas valve installation; or any other cause external to the Covered System(s) and JCI shall not be required to provide Service while interruption of service due to such causes shall continue. This Agreement does not cover and specifically excludes system upgrades and the replacement of obsolete systems, equipment, components or parts. All such services may be provided by JCI at JCI's sole discretion at an additional charge. If Emergency Services are expressly included in the Service Solution, the Agreement price does not include travel expenses.

27. Delays. Company shall have no responsibility or liability to Customer or any other person for delays in the installation or repair of the System or the performance of our Services regardless of the reason, or for any resulting consequences.

28. Termination. If either party fails to perform any of its material obligations under this Agreement, the other party shall provide written notice thereof to the party alleged to be in default. Should the party alleged to be in default fail to respond in writing or take action to cure the alleged default within ten (10) days of receiving such written notice, the notifying party may terminate this Agreement by providing written notice of such termination. For termination prior to the end of the Term, Customer agrees to pay Company, in addition to any outstanding fees and charges for Service(s) rendered prior to termination, 50% of the charges for Services remaining to be paid for the unexpired term of the Agreement as liquidated damages but not as a penalty. Customer shall provide Company with reasonable access to the premises to remove any Company property and to un-program any controls, intrusion, fire, or life safety system, as applicable. Customer shall be liable for all fees, costs, and expenses that Company may incur in connection with the enforcement of this Agreement, including without limitation, reasonable attorney fees, collection agency fees, and court costs.

Upon notice to the customer, Company may terminate this Agreement immediately at its sole discretion upon the occurrence of any Event of Default as hereinafter defined. If Company's performance of its obligations becomes impracticable due to obsolescence or unavailability of systems, equipment, or products (including component parts and/or materials) or because the Company or its supplier(s) has discontinued the manufacture or the sale of the equipment and/or products or is no longer in the business of providing the Services, Company may terminate this Agreement, or the affected portions, at its sole discretion upon notice to Customer. Company may terminate this Agreement, or the affected portions, at its sole discretion upon notice to the Customer if Company's performance of its obligations are prohibited because of changes in applicable laws, regulations or codes. If Company receives an excessive number of false alarms, Company may terminate this Agreement and discontinue any Services, and seek to recover damages. If the equipment or system continuously sends signals that Company reasonably determines to be false or excessive, the Customer will be responsible for additional costs and fees incurred by Company in receiving and/or responding to these signals and/or Company may at its sole discretion terminate monitoring services under this Agreement upon notice to the Customer. Company may terminate this Agreement and discontinue any Service(s), if Company's central monitoring center ("CMC") or remote operations center or either of these centers is

substantially damaged by fire or catastrophe or if Company is unable to obtain any connections or privileges required to transmit signals between the Customer's premises, Company's CMC and/or the Municipal Fire or Police Department or other first responder. Company may terminate the Services immediately upon notice to the Customer if Company, in its sole discretion, determines the premises in which the Equipment or system is installed is unsafe, unsuitable, or so modified or altered as to render continuation of Service(s) impractical or impossible. Company may terminate the Services upon notice to the Customer, if Customer fails to follow Company's recommendations for the repair or replacement of parts of the system or Equipment not covered under the warranty or Service.

29. No Option to Solicit. Customer shall not, directly or indirectly, on its own behalf or on behalf of any other person, business, corporation or entity, solicit or employ any Company employee, or induce any Company employee to leave his or her employment with Company, for a period of two years after the termination of this Agreement.

30. Default. An Event of Default shall include, but is not limited to: (a) any full or partial termination of this Agreement by Customer before the expiration of the then-current Term, (b) failure of Customer to pay any amount when due and payable, (c) abuse of the System or the Equipment, (d) dissolution, termination, discontinuance, insolvency or business failure of Customer. Upon the occurrence of an Event of Default, Company may pursue one or more of the following remedies, (i) discontinue furnishing Services, (ii) by written notice to Customer declare the balance of unpaid amounts due and to become due under this Agreement to be immediately due and payable, (iii) receive immediate possession of any equipment for which Customer has not paid, (iv) proceed at law or equity to enforce performance by Customer or recover damages for breach of this Agreement, and (v) recover all costs and expenses, including without limitation reasonable attorneys' fees, in connection with enforcing or attempting to enforce this Agreement.

31. One-Year Limitation on Actions; Choice of Law. For Customers located in the United States, the laws of Wisconsin shall govern the validity, enforceability, and interpretation of this Agreement, without regard to conflicts of law. For Customers located in Canada, this agreement shall be governed by and be construed in accordance with the laws of Ontario. The parties agree that any disputes arising under this Agreement shall be determined exclusively by the Ontario courts and that no action or legal proceedings of any nature shall be filed or commenced in any other court pertaining to any dispute arising out of or in relation to this Agreement. The parties also hereby waive any objection to the exclusive jurisdiction of the Ontario courts, including any objection based on forum non conveniens. No claim or cause of action, whether known or unknown, shall be brought against Company more than one year after the claim first arose. Except as provided for herein, Company's claims must also be brought within one year. Claims for unpaid contract amounts are not subject to the one-year limitation.

32. Assignment. Customer may not assign this Agreement without Company's prior written consent. Company may assign this Agreement without obtaining Customer's consent.

33. Entire Agreement. The parties intend this Agreement, together with any attachments or Riders (collectively the "Agreement") to be the final, complete and exclusive expression of their Agreement and the terms and conditions thereof. This Agreement supersedes all prior representations, understandings or agreements between the parties, written or oral, and shall constitute the sole terms and

conditions relating to the Services. Now, or hereafter, change, or modification of any terms or conditions of this Agreement shall be binding on Company unless made in writing and signed by an Authorized Representative of Company.

34. Headings. The headings in this Agreement are for convenience only.

35. Severability. If any provision of this Agreement is held by any court or other competent authority to be void or unenforceable in whole or in part, this Agreement will continue to be valid as to the other provisions and the remainder of the affected provision.

36. Electronic Media. Customer agrees that Company may scan, image or otherwise convert this Agreement into an electronic format of any nature. Customer agrees that a copy of this Agreement produced from such electronic format is legally equivalent to the original for any and all purposes, including litigation. Customer agrees that Company's receipt by fax of the Agreement signed by Customer legally binds Customer and such fax copy is legally equivalent to the original for any and all purposes, including litigation.

37. Legal Fees. Company shall be entitled to recover from Customer all reasonable legal fees incurred in connection with Company enforcing the terms and conditions of this Agreement.

38. Lien Legislation. Notwithstanding anything to the contrary contained herein, the terms of this Agreement shall be subject to the lien legislation applicable to the location where the work will be performed, and, in the event of conflict, the applicable lien legislation shall prevail.

39. Privacy. A. Company as Processor: Where Company factually acts as Processor of Personal Data on behalf of Customer (as such terms are defined in the DPA) the terms at www.johnsoncontrols.com/dpa shall apply. B. Company as Controller: Company will collect, process and transfer certain personal data of Customer and its personnel related to the business relationship between it and Customer (for example names, email addresses, telephone numbers) as controller and in accordance with Company's Privacy Notice at <https://www.johnsoncontrols.com/privacy>. Customer acknowledges Company's Privacy Notice and strictly to the extent consent is mandatorily required under applicable law, Customer consents to such collection, processing and transfer. To the extent consent to such collection, processing and transfer by Company is mandatorily required from Customer's personnel under applicable law, Customer warrants and represents that it has obtained such consent.

40. License Information (Security System Customers): AL Alabama Electronic Security Board of Licensure 7956 Vaughn Road, PMB 392, Montgomery, Alabama 36116 (334) 264-9388: AR Regulated by: Arkansas Board of Private Investigators and Private Security Agencies, #1 State Police Plaza Drive, Little Rock 72209 (501) 618-8600: CA Alarm company operators are licensed and regulated by the Bureau of Security and Investigative Services, Department of Consumer Affairs, Sacramento, CA, 95814. Upon completion of the installation of the alarm system, the alarm company shall thoroughly instruct the purchaser in the proper use of the alarm system. Failure by the licensee, without legal excuse, to substantially commence work within 20 days from the approximate date specified in the agreement when the work will begin is a violation of the Alarm Company Act: NY Licensed by the N.Y.S. Department of the State: TX Texas Commission on Private Security, 5805 N. Lamar Blvd., Austin, TX 78752-4422, 512-424-7710. License numbers available at www.johnsoncontrols.com or contact your local Johnson Controls office.

CUSTOMER DETAILS

Customer Name: Ashland County Law Enforcement
Building Name: 163156 - Ashland County Law Enforcement
Building Address: 220 6th St E, Law Enforcement Ctr, ASHLAND, WI, 54806 3224, US
Contact Name: Reuel Lawver
Contact Phone: 7156827050
Contact Email: reuel.lawver@ashlandcountywi.gov

SERVICE PROVIDER INFORMATION

Name: Johnson Controls North America
Office Address: 2605 Fernbrook Lane North, Plymouth MN, 55447
Office Phone: 888-746-7539

INSPECTOR DETAILS

Name: Israel Thompson
License: BACKFLOWS, WI 11265, MN BT783084, international 27647, Journeyman Cards WI - 1151211, MN - J24 0700, IA - FES-1733

INSPECTION DETAILS

Work Order # 61028048
Date: 04/14/2026
Frequency: Annual

Backflow Preventer

INSPECTION RESULTS SUMMARY

DEVICE TYPE	INVENTORY COUNT	PASSED	FAILED	CANNOT INSPECT	NOT INSPECTED	% INSPECTED
Backflow Double Check Assembly Test	1	0	1	0	0	100

DEVICE DEFICIENCIES

LOCATION	DESCRIPTION	ADDRESS	DEVICE	MAKE	MODEL	BARCODE	DATE OF TEST	TYPE	IMAGES
Riser/Water Room in Garage	6" Ames DC 2000 SS Back-Flow	—	Backflow Double Check Assembly Test	—	—	—	04/14/2026	FUNCTIONAL FAILURE	DEFICIENCY IMAGES APPENDIX 1.1
FAILURE REASON: Check 1 failed, need to rebuild unit									

BACKFLOW DOUBLE CHECK ASSEMBLY TEST

#	LOCATION	DESCRIPTION	MANUFACTURER	MODEL	SERIAL #	SIZE	BARCODE	INSPECTOR	DATE	RESULT
1	Riser/Water Room in Garage	6" Ames DC 2000 SS Back-Flow					—	Israel James Thompson	04/14/2026	Failed
Use of Backflow										Fire
Type of Backflow										DC
Size of Backflow										6
Manufacturer and Model of Backflow										Ames 2000 SS
Serial Number of Backflow										2HL0845
Test Gauge Manufacturer and Model										Midwest 845
Test Gauge Serial #										03151712
Test Gauge Date of Calibration										09/20/2026
Who is the Licensing Authority?										State of Wisconsin International
Inspector Certificate / License #										11265
What is the Expiration Date of the License?										12/31/2029
Authorization to turn the water off provided by:										Maintenance
Time of Service Interruption										1330
Time of Service Restored										1400
Backflow Assembly Valves Locked or Sealed Open										Yes
Static Pressure at Time of Test?										90
Check Valve #1 Held at What PSID (Minimum 1 PSID)?										1.8
Check Valve #2 Held at What PSID (Minimum 1 PSID)?										0.0
Check Valve #2 Held Back Pressure?										Yes
Number 1 Shutoff Valve Held Tight?										Yes
Number 2 Shutoff Valve Held Tight?										Yes
Backflow Service Restored										Yes
Reason for failure: (Functional Failure) Check 1 failed, need to rebuild unit										

**Inspector
Signature**



**Inspector
Name**

Israel Thompson

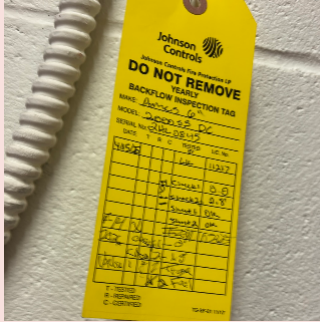
DATE

04/14/2026

APPENDICES

LOCATION	DESCRIPTION	DEVICE	BARCODE	TYPE	IMAGES
Riser/Water Room in Garage	6" Ames DC 2000 SS Back-Flow	backflowdoublecheckassemblytests	—	FUNCTIONAL FAILURE	DEFICIENCY IMAGES APPENDIX 1.1

FAILURE REASON: Check 1 failed, need to rebuild unit



APPENDICES

Terms And Conditions

1. **Limitation of Liability; Limitations Of Remedy.** It is understood and agreed by the Customer that Company is not an insurer and that insurance coverage, if any, shall be obtained by the Customer and that amounts payable to Company hereunder are based upon the value of the services and the scope of liability set forth in this agreement and are unrelated to the value of the Customer's property and the property of others located on the premises. Customer agrees to look exclusively to the Customer's insurer to recover for injuries or damage in the event of any loss or injury and that Customer releases and waives all right of recovery against Company arising by way of subrogation. Company makes no guaranty or Warranty, including any implied warranty of merchantability or fitness for a particular purpose that equipment or services supplied by Company will detect or avert occurrences or the consequences there from that the equipment or service was designed to detect or avert. It is impractical and extremely difficult to fix the actual damages, if any, which may proximately result from failure on the part of Company to perform any of its obligations under this agreement. Accordingly, Customer agrees that, Company shall be exempt from liability for any loss, damage or injury arising directly or indirectly from occurrences, or the consequences therefrom, which the equipment or service was designed to detect or avert. Should Company be found liable for any loss, damage or injury arising from a failure of the equipment or service in any respect, Company's liability shall be limited to an amount equal to the agreement price (as increased by the price for any additional work) or where the time and material payment term is selected, Customer's time and material payments to Company. Where this agreement covers multiple sites, liability shall be limited to the amount of the payments allocable to the site where the incident occurred. Such sum shall be complete and exclusive. If Customer desires Company to assume greater liability, the parties shall amend this agreement by attaching a rider setting forth the amount of additional liability and the additional amount payable by the Customer for the assumption by Company of such greater liability, provided however that such rider shall in no way be interpreted to hold Company as an insurer. IN NO EVENT SHALL COMPANY BE LIABLE FOR ANY DAMAGE, LOSS, INJURY, OR ANY OTHER CLAIM ARISING FROM ANY SERVICING, ALTERATIONS, MODIFICATIONS, CHANGES, OR MOVEMENTS OF THE COVERED SYSTEM(S) OR ANY OF ITS COMPONENT PARTS BY THE CUSTOMER OR ANY THIRD PARTY. COMPANY SHALL NOT BE LIABLE FOR INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES OF ANY KIND, INCLUDING BUT NOT LIMITED TO DAMAGES ARISING FROM THE USE, LOSS OF THE USE, PERFORMANCE, OR FAILURE OF THE COVERED SYSTEM(S) TO PERFORM. The limitations of liability set forth in this agreement shall inure to the benefit of all parents, subsidiaries and affiliates of Company, whether direct or indirect, Company's employees, agents, officers and directors.
2. **Limited Warranty.** COMPANY WARRANTS THAT ITS WORKMANSHIP AND MATERIAL FURNISHED UNDER THIS AGREEMENT WILL BE FREE FROM DEFECTS FOR A PERIOD OF NINETY (90) DAYS FROM THE DATE OF FURNISHING. Where Company provides product or equipment of others, Company will warrant the product or equipment only to the extent warranted by such third party. EXCEPT AS EXPRESSLY SET FORTH HEREIN, COMPANY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE WITH RESPECT TO THE SERVICES PERFORMED OR THE PRODUCTS, SYSTEMS OR EQUIPMENT, IF ANY, SUPPORTED HEREUNDER. COMPANY MAKES NO WARRANTY OR REPRESENTATION, AND UNDERTAKES NO OBLIGATION TO ENSURE BY THE SERVICES PERFORMED UNDER THIS AGREEMENT, THAT COMPANY'S PRODUCTS OR THE SYSTEMS OR EQUIPMENT OF THE CUSTOMER WILL CORRECTLY HANDLE THE PROCESSING OF CALENDAR DATES BEFORE OR AFTER DECEMBER 31, 1999.
3. **Indemnity.** Customer agrees to indemnify, hold harmless and defend Company against any and all losses, damages, costs, including expert fees and costs, and expenses including reasonable defense costs, arising from any and all third party claims for personal injury, death, property damage or economic loss, including specifically any damages resulting from the exposure of workers to Hazardous Conditions whether or not Customer pre-notifies Company of the existence of said hazardous conditions, arising in any way from any act or omission of Customer or Company relating in any way to this agreement, including but not limited to the Services under this agreement, whether such claims are based upon contract, warranty, tort (including but not limited to active or passive negligence), strict liability or otherwise. Company reserves the right to select counsel to represent it in any such action.
4. **Hazardous Materials.** Customer represents that, except to the extent that Company has been given written notice of the following hazards prior to the execution of this agreement, to the best of Customer's knowledge there is no:
 - a. "permit confined space," as defined by OSHA, or space in which work must be performed that, because of its construction, location, contents or work activity therein, accumulation of a hazardous gas, vapour, dust or fume or the creation of a risk of infectious disease
 - b. need for air monitoring, respiratory protection, or other medical risk
 - c. asbestos, asbestos-containing material, formaldehyde or other potentially toxic or otherwise hazardous material contained in or on the surface of the floors, walls, ceilings, insulation or other structural components of the area of any building
 - d. All of the above are hereinafter referred to as "Hazardous Conditions". Company shall have the right to rely on the representations listed above. If hazardous conditions are encountered by Company during the course of Company's work, the discovery of such conditions shall constitute an event beyond Company's control and Company shall have no obligation to further perform in the area where the hazardous conditions exist until the area has been made safe by Customer as certified in writing by an independent testing agency, and Customer shall pay disruption expenses and re-mobilization expenses as determined by Company. This agreement does not provide for the cost of capture, containment or disposal of any hazardous waste materials, or hazardous materials, encountered in any of the Covered System(s) and/or during performance of the Services. Said materials shall at all times remain the responsibility and property of Customer. Company shall not be responsible for the testing, removal or disposal of such hazardous materials.
5. **Equipment Disconnections.** This represents Company's notice to you that the system(s)/device(s) listed on the face of this agreement as temporarily or permanently disconnected are no longer in service and, thus, cannot detect, perform and/or report
6. **General.** Unless otherwise specified, work shall be performed during company's regular business hours,, exclusive of Saturdays, Sundays and Company holidays. All work is subject to review and rebilling in accordance with the terms and conditions of Customer's agreement/contract with Company, if one is in effect. Company shall not be responsible for failure to render services due to causes beyond its control, including but not limited to material shortages, work stoppages, fires, civil disobedience or unrest, severe weather, fire or any other cause beyond the control of Company. Customer is aware that the Limitation of Liability and other provisions set forth in any existing agreement/contract, if one is in effect, or set forth above, apply to services performed and materials supplied. The terms of this agreement shall govern notwithstanding any inconsistent or additional terms and conditions in any purchase order or other document submitted by Customer.

Proposal Prepared For:

Dave Dawson | Chief Deputy

Ashland County Jail





ECC

ECC is a full-service Technology Systems Integrator that has built a foundation on bringing dynamic solutions to organizations throughout the Midwest. We connect businesses to better experiences using Audio/Visual/Lighting, Communication, Electronic Security, Fire Safety, Healthcare, and Managed Services Technology Solutions.

Technology is our passion and our goal is to use its innovations to empower organizations for years to come. We're integrators — Empowering through technology.

65+

YEARS IN BUSINESS



expertise brought to every solution

5

OFFICE LOCATIONS



130+

TEAM MEMBERS



with 8+ years average service

400+

VENDOR PARTNERS



ensuring we can meet your every need

2,900

ACTIVE CUSTOMERS



97%

CUSTOMER RETENTION RATE



20,000+

COMPLETED PROJECTS



100%

FULLY COMMITTED



NASPO
ValuePoint®
SUPPLIER PARTNER



AWARDED VENDOR

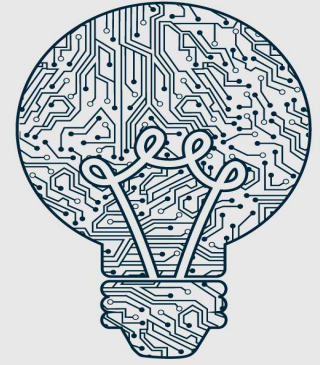


I just really appreciate all the solutions that we came up with together. I feel like it was a joint effort. The expertise that was brought to the table, and then making that match our needs and our wants, was just a great collaboration. So, I really appreciate all of that, from everyone at ECC.

LORI CERVENY
OPERATIONS COORDINATOR
OLSSON

OUR SOLUTIONS

Our systems are custom-designed to meet the individual needs of our clients, and their budgets. We solve the needs of churches, corporate, correctional, education, government, healthcare, industrial, and sports & entertainment facilities every day. We're a full-service design-build firm that's committed to providing solutions that never compromise on quality, are designed for future growth, and stay on the cutting edge of innovation. Below is an overview of the solutions we specialize in to empower your organization for years to come.



ACOUSTICAL TREATMENT
ASSISTIVE LISTENING
AV ANALYTICS
AV CONTROL
AV ROOM RECORDING
CONFERENCE ROOM LIGHTING
DIGITAL SIGNAGE
HEARING INDUCTION LOOP
INTERACTIVE DISPLAYS
LIVE STREAMING
PROJECTION MAPPING
REMOTE LEARNING
ROOM SCHEDULING
SOUND MASKING
SOUND SYSTEMS
STAGE LIGHTING
UNIFIED COMMUNICATIONS
VIDEO PRODUCTION
VIDEO PROJECTORS
VIDEO WALLS

**AUDIO/VISUAL/
LIGHTING**



CLOCK SYSTEMS
INTERCOM
OVERHEAD PAGING
MASS NOTIFICATION

COMMUNICATION



AREA OF REFUGE
DISTRIBUTED ANTENNAS
FIRE ALARM

FIRE SAFETY



ACCESS CONTROL
AI THREAT DETECTION
BODY CAMERAS
GUNSHOT DETECTION
CORRECTIONAL CONTROL
INTRUSION ALARM
VAPE DETECTION
VIDEO ANALYTICS
VIDEO ARRAIGNMENT
VIDEO SURVEILLANCE
WEAPONS DETECTION

**ELECTRONIC
SECURITY**



ACUTE CARE ENGAGEMENT
CARE RESPONSE REPORTING
ENVIRONMENTAL MONITORING
INFANT SECURITY
MIDDLEWARE
MOBILITY
NURSE CALL
REAL-TIME LOCATING
WANDER MANAGEMENT

HEALTHCARE

IMPERIUM JAIL CONTROL

SUMMARY:

This quote is for the Asland County Jail

The Imperium Jail Control System offers advanced capabilities that deliver intelligent correctional control directly at your fingertips. Custom-designed to meet your facility's specific operational requirements, the system integrates seamlessly into daily workflows, enabling centralized control of the entire facility through an intuitive 32" touchscreen display. The graphical interface presents a complete floor plan view with the ability to easily navigate between floors, providing operators with a comprehensive, real-time perspective of facility operations.

Integrated function buttons and status indicators within the graphical floor plans provide immediate access to critical control and monitoring functions. The Imperium system integrates with the facility's security camera and intercom systems, automatically displaying the associated camera feed when an intercom call is initiated from the touchscreen. Inmate names may be displayed adjacent to occupied cells, with additional information such as work assignments and restrictions accessible with a single touch.

Key system capabilities include door control (lock/unlock), facility and zone lockdown, intercom control, camera call-up, paging, audio monitoring, lighting control, telephone control, and power outlet control. Operators can easily toggle between compact and detailed graphical views and utilize features such as one-button emergency gang release and facility lockdown. These tools empower staff to manage the facility efficiently, safely, and with confidence.

A. SYSTEM DESCRIPTION:

Imperium Control System Display Stations:

(3) 32-inch touchscreen display serving as the primary control interface for facility operators. This high-definition touchscreen will provide an integrated platform for managing critical control points within the facility, including door access control, intercom communication, and lighting systems. The display will feature an intuitive and user-friendly interface, allowing operators to easily monitor and control these functions from a central location. This streamlined design will enhance operational efficiency, reduce response times during incidents, and improve overall workflow by consolidating all essential controls into one accessible system.

This touchscreen display will be securely mounted on a durable, bolt-down table stands to ensure stability, even in high-traffic or high-stress environments. This mounting solution provides a solid foundation while also allowing for ergonomic use, ensuring ease of interaction with the system. The setup will be implemented in each designated control room to offer operators a reliable and intuitive interface for managing security and operational tasks effectively.

Control System Points:

The system will integrate and control the following electronic control points.

- Electronically controlled doors for secure access management
- Intercoms
- Utilities

These control points will be programmed into the **Imperium Control System**, ensuring seamless automation, monitoring, and management through each **touchscreen interface**.

PLC's & Enclosures:

- Newly fabricated and fully assembled PLC enclosures.
- Installation of all new PLC components within the enclosure.
- Configuration and wiring of all internal components per ECC standards and project specifications.
- Testing of the assembled PLC enclosure prior to deployment, to ensure proper operation and integration compatibility with the existing system.
- Updating of all related system documentation, including wiring diagrams, panel layouts, and PLC program logic (as applicable).
- Delivery of the fully tested and ready-to-install PLC enclosure to the project site.
- ECC will perform all integration and programming necessary for the new PLCs to communicate with the system.
- This scope assumes adequate physical space is available for the installation of the new PLC enclosure.
- On-site installation, mounting, and termination of all field connections to the new PLC enclosure.
- Verification and commissioning of the new PLC to ensure functionality within the existing system architecture.
- Power and network terminations to the new enclosure.

Intercom System:

- (3) **TOUCHSCREEN MASTER MODULE WITH FLUSHMOUNT MICROPHONE (VOIP)**

New Harding headend Intercom system, all existing intercom stations will be programmed by ECC into the Imperium system touchscreen and will be controlled by the Master. All existing intercom cabling and stations will be reused.

Network Infrastructure:

- (1) **remote access PC with an edge router** will be deployed to manage secure remote monitoring and support.
- ECC will implement an **air-gapped network**, isolating the control system from the rest of the facilities IT infrastructure to prevent unauthorized access and cybersecurity threats. ECC will be responsible for configuring all **IP schemes, addressing, and network-related activities** within this **air-gapped environment**. The customer will provide a single dedicated **internet connection**, allowing secure remote access to the system as needed for support and monitoring.

Equipment Placement & Installation:

All **end-user equipment** (touchscreen displays, intercom module, and monitors) to be installed in **pre-determined control rooms**, strategically positioned to optimize usability and efficiency for facility operators. All **core control and networking equipment** will be installed in the **facility's headend location**, ensuring a centralized, secure, and easily accessible setup for ongoing maintenance, troubleshooting, and system updates.

This fully integrated solution will provide a **scalable, secure, and efficient** control infrastructure tailored to meet the facility's operational and security needs.

B. EXCLUSIONS: The following work is not included in our Scope of Work:

- All conduits, high voltage, wiring panels, breakers, relays, boxes, receptacles, etc.
- Concrete saw cutting and/or core drilling
- Fire wall, ceiling, roof and floor penetration
- Necessary gypsum board replacement and/or repair
- Necessary ceiling tile or T-bar modifications, replacements and/or repair
- Structural support of equipment *ECC not responsible for building related vibrations
- Installation of ceiling mounted projection screen
- All millwork (moldings, trim, cut outs, etc.)
- Patching and Painting
- Permits (unless specifically provided for and identified within the contract)
- Firewatch if required
- Unless otherwise stated the pricing in this agreement does not include prevailing wage or union labor
- Unless specifically noted lifts and scaffolding are not included
- Structural modifications to the site to accommodate the new PLC enclosure.

C. Integration Project Management Processes

ECC will follow a foundational project management process which may include the following actions/deliverables (based on the size/complexity/duration of the integration project):

- Site Survey - performed prior to Contractual Agreement and attached
- Project Welcome Notice - emailed upon receipt of Purchase Order
- Project Kick-Off meeting with Customer Representative(s) - either by phone or in-person
- Project Status reviews - informal or formal - either by phone or in-person (based on the size/complexity/duration of the project)
- Project Change Control - comprised of Field Directed Change Order and/or Contract Change Order submittals
- Notice of Substantial Completion - at Customer walk-through - prior to Service transition

D. Knowledge Transfer (Training)

This is geared specifically towards the end-user / operator. The purpose of this knowledge transfer is to provide operators with the necessary knowledge to confidently and comfortably operate all aspects of the integrated system. Areas covered include the following:

- Equipment and system overview
- Equipment operation and function
- Equipment start up, stop, and shut down
- Equipment automatic and manual operation
- Discussion and documentation relating to control system operation

- Discussion and documentation relating to system processor and its control applications
- Powering up, powering down system via control system
- Manual operation of display systems, audio system and all other related components
- Use/operation of patch panels, when and where to be used
- Who to call when help is required

E. NOTICE: This Scope of Work is delivered on the basis of the following Assumptions:

- The room(s) match(es) the drawings provided
- Site preparation by the Customer and their contractors includes electrical and data placement per ECC specification.
- Site preparation will be verified by ECC project manager or representative before scheduling of the installation. All work areas should be clean and dust free prior to the beginning of on-site integration of electronic equipment.
- Customer communication of readiness will be considered accurate and executable by ECC project manager.
- In the event of any arrival to site that ECC is not able to execute work and definable progress, the customer will be charged a \$2000.00 Mobilization Fee per technician to offset the lost time due to the lack of readiness. The Mobilization Fee will be presented as a Contract Change Order and will/may halt work until acceptance by the Customer and rescheduling of the integration effort is agreed upon.
- Rescheduling and redeployment of ECC technicians due to unacceptable site preparation may cause scheduling delays of up to 10 business days.
- There is ready access to the building / facility and the room(s) for equipment and materials.
- There is secure storage for equipment during a multi-day integration.
- If Customer furnished equipment and existing cabling is to be used, ECC assumes that these items are in good working condition at this time and will integrate into the designed solution. Any repair, replacement and/or configuration of these items that may be necessary will be made at an additional cost.
- All Network configurations including IP addresses are to be provided, operational and functional before ECC integration begins. ECC will not be responsible for testing the LAN connections.
- Cable or Satellite drops must be in place with converter boxes operational before the completion of integration. Any delay resulting in extra work caused by late arrival of these items will result in a change order for time and materials.
- Document review / feedback on drawings / correspondence will be completed by the Customer within two business days (unless otherwise noted).
- The documented Change Control process will be used to the maximum extent possible - the Customer will have an assigned person with the authority to communicate/approve project Field Directed Change Orders and Contract Change Orders.
- In developing a comprehensive proposal for equipment and integration services ECC Sales Representatives and Engineering teams must make some assumptions regarding the physical construction of your facility, the availability of technical infrastructure and site conditions for installation. If any of the conditions we have indicated in the site survey form are incorrect or have changed for your particular project or project site, please let your Sales representative know as soon as possible. Conditions of the site found during integration effort which are different from those documented may have an effect on the price of the system solution, integration or services. To ensure that you have an accurate proposal based on your facility and specific to the conditions of your project, please review all project documentation carefully.

F. ECC Integration Services Responsibilities

ECC will provide services/work for the project as described above in the Scope of Work or per the attached separate Scope of Work document detailing the scope of work to be performed.

- Provide equipment, materials and service items per the contract products and services detail.
- Provide systems equipment integration and supervisory responsibility of the equipment integration.
- Provide systems configuration, checkout and testing.
- Provide project timeline schedules.
- Provide necessary information, as requested, to the owner or other parties involved with this project to ensure that proper AC electrical power and cableways and/or conduits are provided to properly integrate the equipment within the facilities.
- Provide manufacturer supplied equipment documentation.
- Provide final documentation and "as built" system drawings (CAD) - if purchased.
- Provide system training following integration to the designated project leader or team.

G. Customer Integration Services Responsibilities

- Provide for the construction or modification of the facilities for soundproofing, lighting, electrical, HVAC, structural support of equipment, and decorating as appropriate. Includes installation of ceiling mounted projection screen.
- Provide for the ordering, provisioning, installation, wiring and verification of any Data Network (LAN, WAN, T1, ISDN, etc.) and Telephone Line (Analog or Digital) equipment and services prior to on-site integration.
- Provide all necessary cableways and/or conduits required to facilitate systems wiring.
- Provide all necessary conduit, wiring and devices for technical power to the systems equipment.
- Provide reasonable accesses of ECC, including personnel to the facilities during periods of integration, testing and training, including off hours and weekends.
- Provide a secure area to house all integration materials and equipment.
- Provide a project leader who will be available for consultation and meetings.
- Provide timely review and approval of all documentation (Technical Reports, Drawings, Contracts, etc.).

Complete Care Plus

Our Complete Care Services Provided include:

On Demand Service

- Provides 24hr support response
- Provides priority phone support
- Provides labor to perform off-site remote diagnostics and troubleshooting
- Provides labor to perform on-site service
- Acts of God, negligence, and vandalism will be charged at normal ECC service rates.

After Hours Service

Response Times

ECC will respond to all calls for service within (1) hour. ECC will also begin remote support at this time.

User Training

- Training can be done virtually up to 3 times a year
- Updated Training Material if provided with project closeout and changes have been made

Shipping

- Ground shipping on all items is covered

Parts

- ECC will cover any parts that still fall under manufacturer's warranty
- Equipment out of manufacturer's warranty will be billed to customer at 20% off standard pricing for Complete Care Plus.
- Due to the lifecycle of electronic equipment, ECC reserves the right to change out any part with other like kind parts that provide the same functionality and features.

Services outside the Scope of the Agreement will be subject to the current time and material rate plus applicable travel costs.? Please contact your local office for those rates.

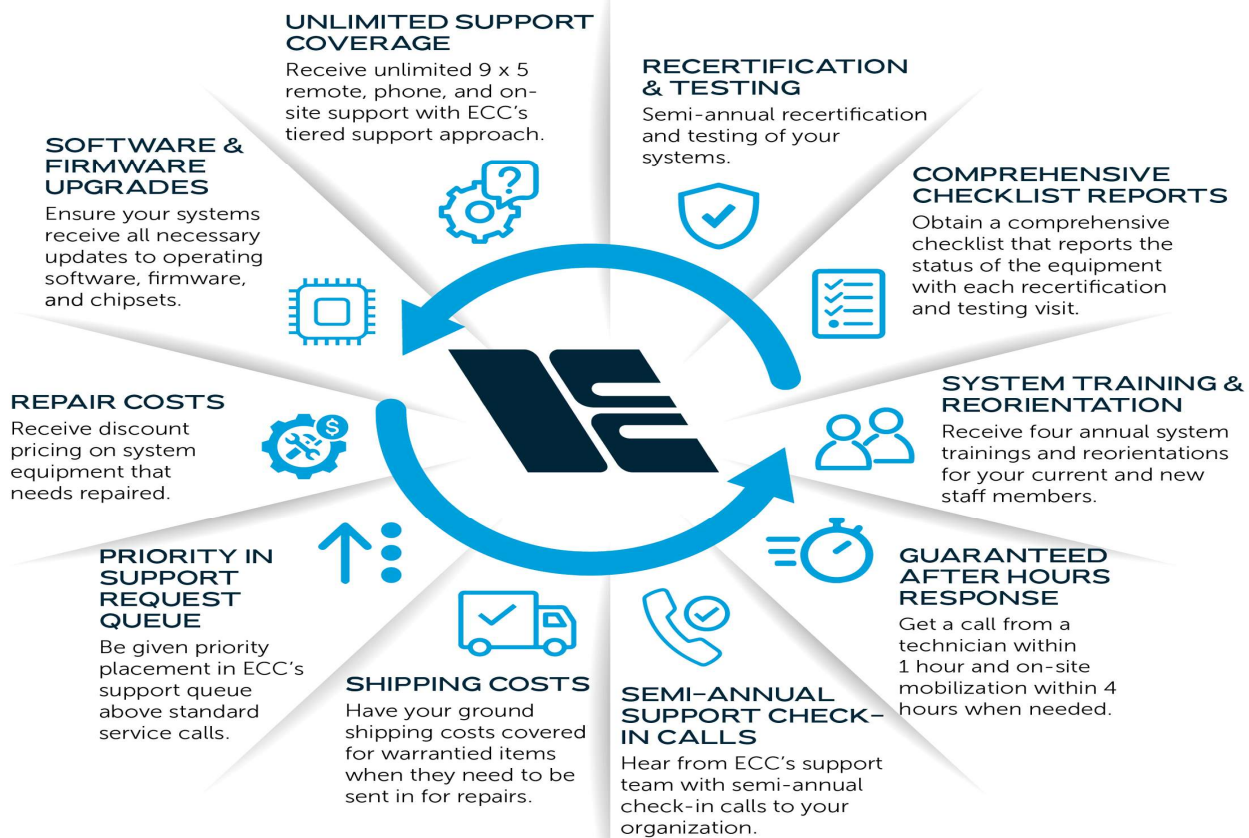
EXCLUSIONS: The following work is **not included** in our Scope of Work **(Unless otherwise specified)**:

- All conduits, 120V or higher distributed power, wiring panels, breakers, relays, boxes, receptacles, etc.
- Concrete saw cutting and/or core drilling
- Fire wall, ceiling, roof and floor penetration
- Necessary gypsum board replacement and/or repair
- Necessary ceiling tile or T-bar modifications, replacements and/or repair
- Structural support of equipment *ECC not responsible for building related vibrations
- All millwork (moldings, trim, cut outs, etc.)
- Patching and Painting
- Permits (unless specifically provided for and identified within the contract)
- Unless otherwise stated the pricing in this agreement does not include prevailing wage or union labor
- Unless specifically noted lifts and scaffolding are not included



COMPLETE CARE SUPPORT

Complete Care is a comprehensive support program designed specifically to maximize and support each technology system, allowing you to focus on your overall business goals.



COMPLETE CARE +

LICENSING SUBSCRIPTION PLANS: Keep your technology up to date with new releases, security equipment, and additional levels of technical assistance.

REMOTE DEVICE MONITORING: Ensure your devices are operational with 24/7 monitoring services.

SPARE EQUIPMENT MANAGEMENT: Make sure spare equipment is available for those technologies that are critical to your system and business.

24/7 SUPPORT: Receive guaranteed response time and technical support for your organization 24/7/365.

EVENT SUPPORT: Schedule onsite remote and technical support for any events that you may be hosting.

COVERED SHIPPING: Receive inclusive ground shipping on all system equipment needing sent in for repairs.

PREMIUM PARTS DISCOUNT: Receive a premium discount on all system equipment needing repairs.



HOW IT WORKS

TIERED APPROACH TO SUPPORT



Customer Support



Remote Technical Support



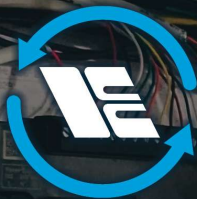
Onsite Support



Onsite Support Plus Manufacturer

WHAT'S INCLUDED

	STANDARD WARRANTY	COMPLETE CARE	COMPLETE CARE +
ECC's One-Year Workmanship	✓	✓	✓
Manufacturer Warranty	✓	✓	✓
Unlimited Support Coverage (During ECC Business Hours)		✓	✓
Semi-Annual Recertification & Testing		✓	✓
Comprehensive Checklist Reports		✓	✓
Four Annual System Trainings & Reorientations		✓	✓
Guaranteed Call and Onsite After Hours Response Times		✓	✓
Semi-Annual Support Check-in Call		✓	✓
Shipping (Ground, Warranty Repairs)		✓	✓
Priority in Support Request Queue		✓	✓
Parts Discount (Repair Items)		✓	✓
Software and Firmware Upgrades (As Required)		✓	✓
Licensing Subscription Plan			✓
Remote Device Monitoring			✓
Spare Equipment Management			✓
24/7 Support			✓
Event Support			✓
Shipping (Ground, All System Repairs)			✓
Premium Parts Discount (Repair Items)			✓



COMPLETE CARE SUPPORT

GET THE LATEST TECHNOLOGY NOW AND IN THE FUTURE

- Simplify and streamline your technology budgets
- Have options to bring in leading edge technologies
- Keep your technology up-to-date with new updates
- Grow and change with your business
- Expand your staff and technology resources

WITH COMPLETE COVERAGE

ECC's Complete Coverage program is technology managed for you. It eliminates technology's unpredictable budget stressors and allows you to get the technology you need, with our Complete Care Support included, all in an easy monthly payment. Make technology easy for your organization, and let us manage it for you with Complete Coverage.

Learn more at: eccoinc.com/complete-coverage



COMPLETE
COVERAGE

ABOUT ECC

ECC has built a foundation on bringing dynamic solutions to organizations throughout the Midwest. We connect businesses to better experiences using Audio/Visual, Communication, Electronic Security, Fire Safety, and Healthcare Technology Solutions.

Technology is our passion and our goal is to use its innovations to empower organizations for years to come. We're integrators — Empowering through technology.

support@eccoinc.com | 844-445-8600 | eccoinc.com/complete-care



MAXIMIZE YOUR ORGANIZATION'S TECHNOLOGY

- **Extend the life cycle** of your technology systems
- **Keep systems current** with the latest updates, software maintenance, and licensing changes
- **Ensure support coverage** that meets the individual needs of your organization
- **Manage your budgets** for technology systems and service now and in the future
- Train and reorient your staff to **efficiently utilize your systems**
- Create a **technology road map** for your organization
- Monitoring available to **support your systems 24 hours a day**
- Certify and test your systems to **achieve optimal performance**
- **Maximize your staff's time** and tasks

ECC TERMS & CONDITIONS

THESE BUSINESS TERMS (these Terms) are the general terms and conditions under which ECC will provide services to Client (the Services) under the Proposal to which they are attached (the Agreement). To the extent any purchase order contains any terms that are inconsistent with these Terms, those inconsistent terms are rejected by ECC.

- 1) **Independent Contractors.** ECC's relationship with Client will be that of an independent contractor, and nothing in the Agreement should be construed as creating a partnership, joint venture, or employer-employee relationship. ECC will have sole discretion to determine the manner, method, and means of performing the Services.
- 2) **Payment.** ECC shall receive payment for the Services as provided in the Agreement and as otherwise may be increased or modified herein under Paragraph 12. Unless otherwise provided in the Agreement, invoices will be issued upon completion of the Services. All amounts payable under the Agreement are exclusive of sales, use, VAT, customs duties, excise, and any other applicable transaction taxes, unless otherwise stated in the proposal. Except as otherwise required by the Agreement, invoices are due upon receipt unless otherwise agreed upon in writing by both parties prior to authorization of this quote. If payment of any amount due under the Agreement is not received within 15 days of due date, interest shall begin to accrue and be payable at the lesser of the maximum rate permitted under applicable law or at the rate of one percent (1%) per month from the date due until paid in full. Client's obligation to pay all amounts due under the Agreement is absolute and unconditional, and Client is not entitled to any setoffs to such amounts.
- 3) **Warranties.** ECC MAKES NO WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. THE WARRANTIES MADE IN THESE TERMS ARE EXPRESSLY IN LIEU OF ANY OTHER WARRANTIES, EXPRESSED OR IMPLIED, AND ANY OTHER OBLIGATIONS OR LIABILITIES ON THE PART OF ECC, WHICH NEITHER ASSUMES NOR AUTHORIZES ANY OTHER PERSON TO ASSUME FOR IT ANY OTHER LIABILITY IN CONNECTION WITH THE SERVICES.
- 4) **Intellectual Property Rights.** Client acknowledges and agrees that ECC is the owner of, or holds license to, all right, title, and interest, including copyright and all other intellectual property rights, in and to any and all written materials, documents, flow charts, logic diagrams, source code, test materials, or other information relating to any intellectual property generated in providing the Services (collectively the "Work Product"). No transfer of ownership of any Work Product is intended by the Agreement, and Client agrees that it may not, and may not encourage any third party to, attempt to derive the source code or reverse engineer the Work Product.
- 5) **Non-Solicitation.** Client acknowledges that ECC has invested in the training and development of ECC's employees and that ECC's employees are one of its most valuable assets. Accordingly, during the term of providing Services and for one (1) year thereafter, Client shall not solicit for employment any employees of ECC or its affiliates who: (a) directly performed under the Agreement, (b) had substantial contact with Client in relation to the Agreement, or (c) Client became aware of due to, or derived from information learned through the performance of, the Agreement. For this purpose, "solicitation" does not include contact resulting from indirect means such as public advertisement, placement firm searches, or similar means not directed specifically at the employee to which the employee responds on his or her own initiative.
- 6) **Allocation of Risk.**
 - a) **Indemnification.** Client will indemnify and hold harmless ECC from all claims, liabilities, or expenses for damage to real property or tangible personal property, bodily injury, including death, and any other losses or damages arising out of the conduct of Client or its employees or agents.
 - b) **Limitation of Liability.** ECC'S LIABILITY FOR DAMAGES ARISING OUT OF OR RELATING TO THE AGREEMENT IS LIMITED TO THE FEES PAID BY CLIENT FOR THE SERVICES PROVIDED UNDER THE AGREEMENT FOR THE PERIOD OF ONE (1) YEAR PRIOR TO THE EVENT GIVING RISE TO LIABILITY. ECC SHALL NOT HAVE ANY LIABILITY WHATSOEVER TO CLIENT OR TO ANY THIRD PARTY FOR ANY LOSS OF PROFITS, OTHER CONSEQUENTIAL DAMAGES OR INCONVENIENCE DUE TO EARLY TERMINATION OF THE AGREEMENT, OR ANY THEFT, DAMAGE, LOSS OF DATA, OR DELAY, EVEN IF CLIENT HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.
 - c) **Attorney Fees.** Client agrees to reimburse ECC and any of its owners, employees, and agents for any attorney fees, costs, and expenses incurred: (a) successfully enforcing any part of the Agreement; or (b) successfully defending all or part of any state or federal court lawsuit that Client may file against ECC and/or any individual in their capacity as an owner, employee, or agent of ECC.
- 7) **Termination.** The Agreement may be terminated by either party if the other party has materially breached the Agreement and has failed to cure such breach within thirty (30) days after receipt of written notice thereof. Upon termination of the Agreement as set forth above, ECC may terminate any and all licenses granted to Client under the Agreement. ECC also may terminate the Agreement for convenience on thirty (30) days written notice to Client. Furthermore, upon termination of the Agreement for any reason, Client shall pay to ECC within five (5) days of receipt of a final invoice all fees due under the Agreement, including costs incurred for Submittal preparation, engineering, equipment and materials purchased, and any other documented costs, plus a reasonable markup.
 - a) **Cancellation Fee.** If Customer cancels a Service Agreement (e.g. Complete Care, Monitoring, Test and Inspection) before the end of the term, Customer agrees to pay a cancellation fee equal to 80% of the total remaining contract value. This fee is a reasonable estimate of ECC's anticipated costs and losses due to early termination of the Agreement by Customer.
- 8) **Miscellaneous.**
 - a) **Enforceability.** The invalidity or unenforceability of any particular provision of these Terms will not affect the Agreement's other provisions, which are then to be applied as if the invalid or unenforceable provision were omitted.
 - b) **Integrated Agreement.** Except for any purchase orders issued hereunder, there are no agreements, understandings, restrictions, warranties, or representations on which Client may rely relating to providing the Services. Furthermore, no future agreements, understandings, restrictions, warranties or representations may be relied upon by Client unless they are set forth in writing by an authorized representative of ECC.
 - c) **Remote Access.** In order for ECC to fulfill the agreement, an internet connection to an on-site PC installed by ECC will be required. The customer can provide the connection or ECC can purchase a wireless connection at the customer's cost permitting the accessibility of the service. If ECC is unable to

remotely access the pc while the customer is needing service, ECC will not be held liable for any coverages included in the agreement and standard service rates will apply.

9) **Acceptance of Agreement** - This agreement includes equipment and services that are required to satisfy the project scope of Section 1.0.

10) **Scope of Work/Responsibilities.** ECC will begin work on this project upon receipt of a copy of this agreement duly signed and executed by an agent of the Customer, specifically authorized to bind the Customer to the terms and conditions of this agreement. Production of project will not commence until CAD drawings/applicable floor drawings are received. Additional charges will be applied if drawings are not provided within ten business days of notice to proceed and/or executed contract. In the event of any arrival to site that ECC is not able to execute work and definable progress, the **Customer will be charged a \$450.00 Mobilization Fee** to offset the lost time due to the lack of readiness. The Mobilization Fee will be presented as a Contract Change Order and will/may halt work until acceptance by the Customer and rescheduling of the integration effort is agreed upon.

11) **Venue.** This Agreement shall be deemed to have been made and executed in the State of Nebraska and any dispute arising hereunder shall be resolved in accordance with the laws of Nebraska. Venue for any action brought with respect to any claims arising out of this Agreement shall be brought exclusively in Lancaster County, Nebraska.

12) **Partial Shipments and Invoicing.** ECC may, at its option, make partial shipments of goods under this Purchase Order. Each partial shipment shall be invoiced separately for the quantity and items actually shipped. The Client agrees to accept partial shipments and to pay for each partial invoice upon its due date, provided the invoice only includes the quantity of goods actually shipped in that partial delivery. This clause does not waive ECC's obligation to deliver the full quantity of goods listed on the Purchase Order.

13) **Price Escalation.** Notwithstanding anything in the Agreement to the contrary, the contract price is based on current tariff rates as of the Effective Date of the Agreement. If, during the term of the Agreement, the United States government imposes, increases, or modifies tariffs on any equipment, components and/or materials that directly impact the cost of the goods and/or services provided under the Agreement, ECC shall have the right to increase the price of the goods/services proportionally to reflect the increased costs due to such tariffs and the contract price will be adjusted accordingly. ECC shall provide Customer with written notice of any such price increase at least thirty (30) days prior to the effective date of the increase, along with supporting documentation, including: (a) Official government notices or publications detailing the tariff changes; and (b) Calculations demonstrating the impact of the tariff changes on the cost of the goods/services.

Due to global semiconductor chip shortages, Integrator is experiencing longer than normal lead times on equipment. As a result, Integrator cannot guarantee lead times on equipment and will not be liable for any delays in equipment delivery to the extent caused by such shortages. However, Integrator is working with its global suppliers on a daily basis to understand the impact of this chip shortage on delivery timelines and will use reasonable efforts to keep Buyer apprised of anticipated delivery timelines and delays. Should Buyer elect to purchase equipment immediately upon placement of order to mitigate delays, Integrator will immediately invoice Buyer for equipment. Upon buyer's payment, Integrator will place equipment order. ECC will store such equipment in its warehouse until delivery to Buyer. Warranty on such equipment shall commence upon delivery of the equipment to ECC's warehouse, notwithstanding any other agreed upon warranty terms or warranty terms specified herein.

This Electronic Contracting Company (ECC) proposal is subject to a Force Majeure clause for a pandemic (e.g. Covid-19) as declared by the World Health Organization (WHO) and the corresponding governmental orders and/or regulations. This clause applies as it relates to ECC's inability to perform its contract obligations based on the unforeseeable events that may have a future impact on our labor force, the timely delivery of materials, and the escalation of the cost of said materials. ECC will keep you apprised if this situation develops and all parties to this proposal will be contacted. ECC does welcome the opportunity to work together to develop risk avoidance and mitigation strategies with you and all other parties involved (e.g. Owner, General Contractor, Architects, Engineers, etc.)

Payment Terms & Special Notes

- 50% Down to Initiate the Project
- 40% To Purchase Equipment
- 10% Upon Substantial Completion

Invoices are due upon receipt unless otherwise agreed upon in writing.

Please note that payment is due before the product can be ordered. Failure to pay the invoice will result in delays in processing your order.

Quote does not include prevailing wage labor, client agrees if prevailing wage order is provided after execution of the contract, a change order will be issued.

The pricing outlined in this quote is valid for thirty (30) days from the date printed on quote.

Proposal Summary

BILL TO:	SHIP TO:
Ashland County Sheriff's Office 220 6 th Street E Ashland, WI 54806	Ashland County Sheriff's Office 220 6 th Street E Ashland, WI 54806

PROJECT EQUIPMENT AND LABOR

Description	Amount
Equipment	\$31,312.61
Installation Services	\$36,805.00
Miscellaneous Items	\$15,190.41
Taxes	\$0.00
Total	\$83,308.02

Sales tax is NOT included. If your project and/or entity is tax exempt, please provide tax exemption documents.

This Proposal shall become binding on the parties hereto when signed by Subscriber and accepted and approved by Electronic Contracting Company. By Customer's signature, Customer acknowledges that they have read, understood and agreed to Electronic Contracting Company Terms and Conditions.

CUSTOMER:

Electronic Contracting Company

SIGNATURE: _____

SIGNATURE: _____

NAME: _____

NAME: _____

TITLE: _____

TITLE: _____

DATE: _____

DATE: _____

ITEM REPORT FORM

AGENDA ITEM:

COMMITTEE/BOARD:

CONTACT PERSON:

MEETING DATE:

BACKGROUND OR NOTE:

MOTION:

INSTRUCTIONS ONCE SIGNED:

E-mail Copy to:

Send Printed Copy to:

Other:

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Send Printed Copy to:

Other:

Investments Report January-December 2026

Aging	Date	Principal	Interest	Deposits	Withdrawal	Balance	Percent
Acct # XXXX20	12/31/25	\$29,716.82	\$1,310.72	\$1,090.19	\$24,980.00	\$7,137.73	3.00%
	03/21/26		\$52.80			\$7,190.53	
Y/T/D Total		\$29,716.82	\$1,363.52	\$1,090.19	\$24,980.00	\$7,190.53	3.00%
Housing Auth/Fee	Date	Principal	Interest	Deposits	Withdrawal	Balance	Percent
Acct # XXXX80	12/31/2025	\$16,345.73	\$1,008.29			\$17,354.02	3.00%
	3/31/2026		\$128.37			\$17,482.39	
Y/T/D Total		\$16,345.73	\$1,136.66			\$17,482.39	3.00%
Treasurer Acct	Date	Principal	Interest	Deposits	Withdrawal	Balance	Percent
Acct # XXXX32	12/31/25	\$49,505.10	\$4,295.19	\$1,072,043.86		\$1,125,844.15	3.00%
	01/31/26		\$2,868.58			\$1,128,712.73	
	02/28/26		\$2,597.59			\$1,131,310.32	
	03/31/26		\$2,882.52			\$1,134,192.84	
	04/30/26		\$2,796.64			\$1,136,989.48	
	05/31/26		\$2,896.98			\$1,139,886.46	
	Y/T/D Total	\$49,505.10	\$18,337.50	\$1,072,043.86		\$1,139,886.46	3.00%
Jail Assessment	Date	Principal	Interest	Deposits	Withdrawal	Balance	Percent
Acct # XXXX78	12/31/25	\$106,503.00	\$8,058.55	\$17,939.54		\$133,518.21	3.00%
	01/23/26		\$679.01			\$133,180.10	
	01/31/26		\$338.11			\$133,518.21	
	02/17/26			\$545.05		\$134,063.26	
	02/28/26		\$307.81			\$134,371.07	
	03/31/26		\$342.37			\$134,713.44	
	04/08/26				\$51,554.04	\$83,159.40	
	04/10/26			\$836.13		\$83,995.53	
	04/30/26		\$236.16			\$84,231.69	
	05/01/26			\$1,169.07		\$85,400.76	
	05/29/26			\$822.85		\$86,223.61	
	05/31/26		\$217.79			\$86,441.40	
	Y/T/D Total	\$106,503.00	\$10,179.80	\$21,312.64	\$51,554.04	\$86,441.40	3.00%
Stumpage	Date	Principal	Interest	Deposits	Withdrawal	Balance	Percent
Acct # XXXX10	12/31/25	\$66,588.82	\$4,165.00	\$36,833.75	\$23,961.99	\$83,625.58	3.00%
	01/31/26		\$213.07			\$83,838.65	
	02/28/26		\$192.94			\$84,031.59	
	03/31/26		\$214.11			\$84,245.70	
	04/31/26		\$207.73			\$84,453.43	
	05/31/26		\$215.18			\$84,668.61	
	Y/T/D Total	\$66,588.82	\$5,208.03	\$36,833.75	\$23,961.99	\$84,668.61	3.00%
Capital Improvements	Date	Principal	Interest	Deposits	Withdrawal	Balance	Percent
Acct # XXXX38	12/31/25	\$598,711.82	\$37,026.76			\$635,738.58	3.00%
	01/31/26		\$1,619.83			\$637,358.41	
	02/28/26		\$1,466.79			\$638,825.20	
	03/31/26		\$1,627.70			\$640,452.90	
	04/30/26		\$1,579.20			\$642,032.10	
	05/31/26		\$1,635.86			\$643,667.96	
Y/T/D Total		\$598,711.82	\$44,956.14			\$643,667.96	3.00%

ADRC-N Fiscal Agent	<u>Date</u>	<u>Principal</u>	<u>Interest</u>	<u>Deposits</u>	<u>Withdrawal</u>	<u>Balance</u>	<u>Percent</u>
Acct # XXXX28	12/31/25	\$202,794.74	\$16,218.41	\$188,357.00		\$407,370.15	3.00%
	01/31/26		\$1,037.96			\$408,408.11	
	02/28/26		\$939.90			\$409,348.01	
	03/31/26		\$1,042.99			\$410,391.00	
	04/30/26		\$1,011.93			\$411,402.93	
	05/31/26		\$1,048.23			\$412,451.16	
Y/T/D		\$202,794.74	\$21,299.42	\$188,357.00		\$412,451.16	3.00%
Opioid Settlement	<u>Date</u>	<u>Principal</u>	<u>Interest</u>	<u>Deposits</u>	<u>Withdrawal</u>	<u>Balance</u>	<u>Percent</u>
Acct #934364	12/31/25	\$132,270.82	\$16,931.06	\$235,529.38		\$384,731.26	3.00%
	01/31/26		\$980.28			\$385,711.54	
	02/28/26		\$887.66			\$386,599.20	
	03/25/26				\$20,000.00	\$366,599.20	
	03/31/26		\$973.53			\$367,572.73	
	04/30/26		\$906.34			\$368,479.07	
	05/12/26			\$9,624.66		\$378,103.73	
	05/31/26		\$954.69			\$379,058.42	
Y/T/D		\$132,270.82	\$21,633.56	\$245,154.04	\$20,000.00	\$379,058.42	3.00%
LATCF	<u>Date</u>	<u>Principal</u>	<u>Interest</u>	<u>Deposits</u>	<u>Withdrawal</u>	<u>Balance</u>	<u>Percent</u>
Acct # XXXX06	12/31/25	\$1,177,020.20	\$105,504.17		\$525,341.95	\$757,182.42	3.75%
	01/31/26		\$2,411.57			\$757,593.99	
	02/28/26		\$2,185.13			\$761,779.12	
	03/31/26		\$2,426.22			\$764,205.34	
	04/30/26		\$2,355.43			\$766,560.77	
	05/21/26		\$2,441.44			\$769,002.21	
Y/T/D		\$1,177,020.20	\$117,323.96		\$525,341.95	\$769,002.21	3.75%
12 Month CD	<u>Date</u>	<u>Principal</u>	<u>Interest</u>	<u>Deposits</u>	<u>Withdrawal</u>	<u>Balance</u>	<u>Percent</u>
Acct # XXXXX06	12/31/25	\$1,000,000.00	\$193,859.44			\$1,193,859.44	5.00%
	01/07/26		\$5,069.81			\$1,198,929.25	
	02/06/26		\$5,091.34			\$1,204,020.59	
	03/06/26		\$4,618.16			\$1,208,638.75	
	04/07/26		\$5,132.58			\$1,213,771.33	
	05/07/26		\$4,988.10			\$1,218,759.43	
Y/T/D		\$1,000,000.00	\$218,759.43			\$1,218,759.43	5.00%
12 Month CD	<u>Date</u>	<u>Principal</u>	<u>Interest</u>	<u>Deposits</u>	<u>Withdrawal</u>	<u>Balance</u>	<u>Percent</u>
Acct # XXXXX76	12/31/25	\$1,873,785.00	\$160,420.93			\$2,034,205.93	5.00%
	03/27/26		\$22,571.33			\$2,056,777.26	4.50%
Y/T/D		\$1,873,785.00	\$182,992.26			\$2,056,777.26	4.50%
		\$5,253,242.05	\$643,190.28	\$1,564,791.48	\$645,837.98	\$6,815,385.83	

Sheet1

Ashland County Sales Tax Receipts

	2021	2022	2023	2024	2025	2026
Jan	\$127,464.27	\$128,574.26	\$122,120.55	\$127,689.23	\$184,548.32	\$170,314.15
Feb	\$137,974.94	\$168,883.78	\$169,556.62	\$224,140.57	\$155,660.55	\$181,207.55
Mar	\$89,240.43	\$106,076.83	\$111,276.91	\$131,778.93	\$124,118.00	\$155,171.54
Apr	\$128,920.69	\$123,948.79	\$123,994.08	\$111,588.41	\$116,997.78	\$172,227.95
May	\$133,514.67	\$122,138.68	\$132,752.18	\$164,481.00	\$165,203.69	\$155,919.87
June	\$163,891.66	\$152,513.93	\$167,788.73	\$138,610.66	\$145,544.38	
July	\$155,718.68	\$164,188.95	\$150,689.75	\$168,946.00	\$205,748.40	
Aug	\$170,165.00	\$171,783.67	\$205,957.95	\$197,560.43	\$221,687.00	
Sept	\$173,732.56	\$179,856.97	\$199,447.88	\$169,093.33	\$178,198.05	
Oct	\$165,242.00	\$156,142.53	\$164,032.58	\$195,352.05	\$252,806.41	
Nov	\$168,609.18	\$205,183.50	\$205,334.33	\$211,028.31	\$158,195.42	
Dec	\$154,062.15	\$154,463.35	\$156,585.71	\$140,748.31	\$181,727.35	
Actual	\$1,768,536.23	\$1,833,755.24	\$1,909,537.27	\$1,981,017.23	\$2,090,435.35	\$834,841.06
Monthly Avg.	\$134,539.50	\$152,812.93	\$159,359.23	\$165,084.76	\$174,202.94	\$166,968.21
Budget	\$1,399,000.00	\$1,639,083.00	\$1,639,083.00	\$1,875,000.00	\$2,092,000.00	\$1,950,000.00
% Actual/Bud	126.41%	111.88%	116.50%	105.65%	99.93%	42.81%
Variance	\$369,536.23	\$194,672.24	\$270,454.27	\$106,017.23	-\$1,564.65	-\$1,115,158.94

05/27/26

Ashland County Sales Tax

	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>
January-	\$125,707.99	\$127,464.27	\$106,076.83	\$111,276.91	\$131,777.93	\$124,118.00
February-	\$123,596.53	\$137,974.94	\$123,948.79	\$123,994.08	\$111,588.41	\$116,997.78
March-	\$93,149.71	\$89,240.43	\$122,138.68	\$132,752.18	\$164,481.35	\$165,203.69
April-	\$108,317.60	\$128,920.69	\$152,513.93	\$167,788.73	\$138,610.66	\$145,544.38
May-	\$102,152.46	\$133,514.67	\$164,188.95	\$150,689.75	\$168,946.47	\$205,748.40
June-	\$108,501.53	\$163,891.66	\$171,783.67	\$205,957.95	\$197,560.43	\$221,687.00
July-	\$146,634.56	\$155,718.68	\$179,856.97	\$199,447.88	\$169,093.33	\$178,198.05
August-	\$149,852.15	\$170,165.81	\$156,142.53	\$164,032.58	\$195,352.05	\$252,806.41
September-	\$144,913.94	\$173,732.56	\$205,183.50	\$205,334.33	\$211,028.31	\$158,195.42
October-	\$171,277.46	\$165,151.06	\$154,463.35	\$156,585.71	\$140,748.31	\$181,727.35
November-	\$140,857.26	\$168,609.18	\$122,120.55	\$127,689.23	\$184,548.32	\$170,314.15
December-	\$145,259.15	\$154,062.15	\$169,556.62	\$224,140.57	\$155,660.55	\$181,207.55
Actual Totals-	\$1,560,220.34	\$1,768,446.10	\$1,827,974.37	\$1,969,689.90	\$1,969,396.12	\$2,101,748.18
Budget-	\$1,490,000.00	\$1,399,000.00	\$1,639,083.00	\$1,639,083.00	\$1,875,000.00	\$2,092,000.00
Actual/ Budget %-	4.7%	26.4%	11.5%	20.2%	5.0%	0.5%
Variance-	\$70,220.34	\$369,446.10	\$188,891.37	\$330,606.90	\$94,396.12	\$9,748.18